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Medical Economics

THE BUSINESS MAGAZINE OF



THE MEDICAL PROFESSION

DECEMBER 1944

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H. Sheridan Baketel, A.M., M.D., Editor-in-Chief. William Alan Richardson, Editor. Ross C. McCluskey, Managing Editor. Lansing Chapman, Publisher. Russell H. Babb, Advertising Manager. Copyright 1944, Medical Economics, Inc., Rutherford, N.J. 25c a copy, \$2 a year.

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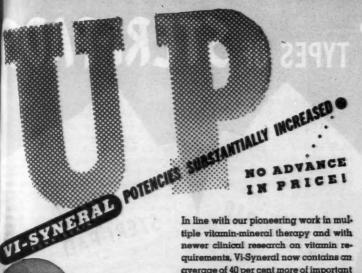
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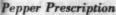
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Speaking Frankly



Senator Claude M. Pepper greatly exaggerates the number of persons who do not receive adequate medical care. I cannot agree that a large proportion of people in metropolitan areas go without attention through necessity, although many do by choice. I know, for instance, that persons with venereal disease and tuberculosis refuse care regularly and have to be checked constantly by health officials.

Most large cities provide hospitals for free, adequate medical care, and I do not believe that there are many smaller communities where care is unavailable. Most existing lacks can be traced to the needs of the armed forces. I do agree that some form of Government subsidy is necessary in sparsely populated areas, but with the state in control.

Connecticut, for example, has provided hospitals for mental diseases and t.b., as well as clinics for t.b. diagnosis. It also offers free care for crippled children and free consultations in obstetrics and pediatrics.

Forrest D. Gibson, M.D. Hartford, Conn.

EMIC

Cultists and midwives yell for participation in the Emergency Maternity and Infant Care program. A physician receives national publicity because he can't find hospital accommodations, so must house soldier's babies in his bureau drawers. What a comedy of errors!

M.D., Oklahoma

At this writing, the Indiana State Board of Health is from six to eight weeks behind in its processing of EMIC applications. Lack of help is partly to blame, but much of the delay is due to the fact that doctors will not always take time to fill out the papers properly.

A number of physicians will not even have anything to do with the plan, although it pays \$50 for a maternity case in this state. And pediatricians would rather donate their services than accept the Government's \$1 for an office call and be forced to do a lot of paper work.

M.D., Indiana

Doctor-Writers

I enjoyed "The Editor Calls the Doctor," and agree that articles by physicians in popular publications would not only benefit the public but would impel people to seek medical advice more frequently and more quickly than they now do. It is too bad the profession holds itself aloof, because the public often misinterprets our attitude as one of concealment.

L. Winfield Kohn, M.D. New York, N.Y.

The scientific and dispassionate knowledge of medical men wouldn't make "good copy." General maga-



zine readers want a hypo of sensationalism, or they aren't interested. That's why we have had so much flaming prose about the "miracle drugs" and so much hush-hush about their limitations. That's why we must continue wearily to explain that even penicillin won't cure all the ills that flesh is heir to.

M.D., Nebraska

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My eyes bulged at the fees some lay writers get—for information they have obtained free from medical men!

Irving Wilson Voorhees, M.D. New York, N.Y.

Psychiatry is one medical specialty about which a great amount of lay-written tripe is published. Too much of it is taken as gospel by the confused neurotic, who then becomes even more confused. It seems to me that it is high time that we who understand something of the meaning of human behavior should come out from behind our psychiatric vocabulary and try to put our knowledge into language understandable by all.

G. Margery Allen, M.D. New York, N.Y.

Unit Rate

The single-rate hospital plan described as "winning new advocates" in your October issue threatens the very existence of a self-employed medical profession. A hospital which includes the services of a radiologist, for instance, among the items covered by a fixed per diem rate is assuming the role of a third-party distributor of medical service.

Only by making radiologists, pathologists, and anesthesiologists employes of the hospital can their



The growing child, of course, ammonly shares the family table with all its shortcomings. Yet the child's rapidity of development and constant bodily activity create vitamin needs which may surpass those of the sed-

entary adult.

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In growing children anorexia, underweight, lack of growth and development, physical and mental lassitude can well be significant signs of the need for reinforcing the diet with B complex.

WHITE'S MULTI-BETA LIQUID

(for drop dosage) supplies the clinically important B factors in a tasty, non-alcoholic vehicle, in amounts directly related to the degree in which average milk-human or bovine-has been found deficient. Especially recommended to supplement the diets of early infancy.

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¹ Kelley, H. T., and Sheppard, M. "A Dietary Study of Subjects from Upper Income Groups," New England Journal of Medicine 228:118-124, 1943





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services be included in an inclusive daily fee. Then the hospital becomes a middleman, buying medical service wholesale from salaried doctors and distributing it retail.

The proposal to include certain medical services at an inclusive rate concerns others than the specialists mentioned. Some hospitals would almost certainly extend their system to include obstetrical service, for example, or complete tonsillectomies for a flat fee, and employ salaried physicians to render the service. There would be a temptation to employ one or more surgeons and sell major surgery at flat fees.

The single-rate plan should be opposed by all physicians.

Mac F. Cahal, J.D.
Am. Coll. of Radiology
Chicago, Ill.

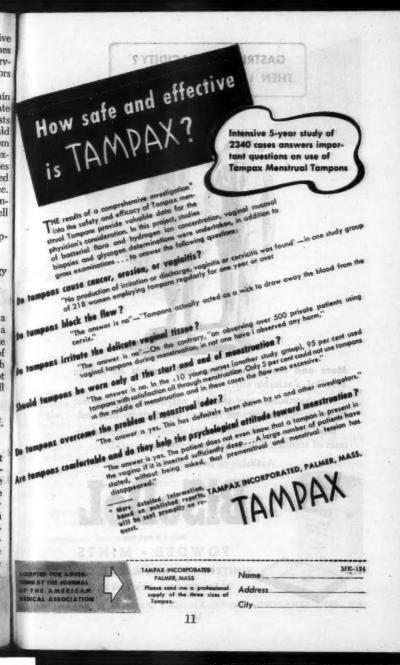
Nitrate Stains

Myrna Chase, in her "Letter to a Doctor's Secretary," overlooked a method of removing silver nitrate stains: Paint them with tincture of iodine and then proceed as with iodine stains. This procedure is not new, but apparently it is not as well known as it should be.

Hans Schroeder, M.D. San Francisco, Calif.

Insignia

Anent your recent suggestion that medical service plans adopt a symbol like the hospital plans' Blue Cross: In 1940 I devised the Blue Shield insigne for the Western New York Medical plan, affiliated with the Hospital Service Corp. of Western New York. Dr. George Critchlow, then medical director of the plan, suggested including on the margin of the shield the phrase, "Nonprofit Medical and Surgical



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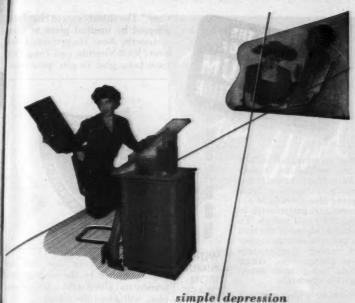
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In simple depression, Benzedrine Sulfate therapy may be expected to benefit the patient by breaking the strangle-hold of pathologically organized habit-patterns and by restoring what Myerson calls the patient's "energy feeling".

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- 2. Depression following surgical operations.
- 3. Depression following pregnancy and childbirth.

- Depression accompanying the onset and course of the menopause in women and the involution period in men.
- 5. Depression associated with menstrual dysfunction.
- 6. Reactive depression precipitated by an external problem situation which the patient can neither resolve, tolerate, nor ignore.

*Guttmann, B. and Sargant, W.-B. M. J., 1:1013, 1887

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Care." The shield (see cut) has been adopted by medical plans in Mas sachusetts, New Hampshire, Delaware, West Virginia, and Texas. Whave been glad to give permission



to use it; in fact we hope that any plan sponsored by the medical profession and allied with a Blue Cross plan, will adopt the shield.

Carl M. Metzger,
Executive Director
Hospital Service Corp.
Buffalo, N.Y.

I suggest White Cross as a unifying name and symbol for all professionally sponsored prepayment redical plans. Then the trilogy will be complete: Red Cross, Blue Cross, White Cross.

M.D., New Jersey

Strain on Morale

Day by day the breach widens between physicians in the armed services and those at home. This can have no good outcome for the profession.

Governmental control is inevitable unless we become more understanding of each other's problems. Let us show less concern about our own immediate personal gain and

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more about the future of medicine. Let's keep it a worth while profession for our sons to follow.

Medical Officer, Texas

"M.D., Vermont" wrote recently that "We are now getting along very comfortably" and "there will be too many physicians after the war." He's to be congratulated. After all, why not be comfortable? If there is a Society for Building Morale Among Overseas Doctors I nominate the Vermont M.D. for president.

Medical Officer, Louisiana

As a battalion surgeon with an infantry division for over two years, most of it overseas, let me say a few words. The AMA is concerned about having lots of medical students. But it twists statistics to prove the point.

Actually three classes have been graduated each two years.

AMA officials run the association not for the convenience and benefit of the general practitioner but for the select few. The AMA has made no attempt, at least no publicized one, to see that those of us who desire post-graduate training receive it with the aid of the Government. As for the Army's using us according to our training, that has been a mockery from the start. Has our official organization spoken up and suggested rotation of a year in the field and a year in a hospital? The Aussies do it.

A last word to our "leaders" in the AMA: We doctors have had a chance to speak with one another from scattered states and communities. We know that our problems are mutual, whether we come from New



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York City or Muskogee, Okla. A little thought and consideration for the general practitioner had better be given, for we may be outspoken when we get home.

Medical Officer, New Guinea

Diagnosis in Writing

I am often amazed at the things a patient tells me when I'm taking a history, especially when he quotes what a former or referring physician has "told" him. For example, a woman came to me directly from a doctor in my building. She had a rash. "Dr. Blank sent me here for food tests," she told me. "He said this rash is an acid condition due to eating too much grapefruit."

Since the doctor in question is a capable internist, I asked, "Are you sure that he didn't say this was an

allergic condition?"

"No, he said the grapefruit caused too much acid."

Why such garbling? I have observed that (1) some physicians tell patients nothing or couch their replies in medical terms unintelligible to the patients; (2) some make an honest effort to explain in laymen's terms; and (3) some use the tell-'em-nothing system with ignorant patients and the tell-all method with those they consider intelligent.

Now the first system will obviously give no help to the next physician who handles the case. Of course, the referring physician can't be misquoted by the patient—which is the principal drawback of the tellall method. As to the third system: Can we always judge intelligence correctly?

An "intelligent" patient asked me if she could eat custard. I carefully

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ANGOSTURA-WUPPERMANN CORP. 304 East 45th St., New York 17, N. Y. explained that allergy tests deal only with basic foods, and that custard in composed of two or three such. I went on: "People do not often stop to think of the number of basic foods that may go into the preparation of one dish. Why, one patient of mine even asked me to test her for vegetable soup!"

T/

at

My intelligent listener pricked up her ears. "By the way, Doctor," she said, "you didn't test me for vegetable soup either."

The remedy to all this lies in written X-ray and laboratory reports: written records of medical or surgical procedures.

While physicians are often compelled by patients to make snap diagnoses, using words and phrases that would be useless to a succeed ing doctor, never would they put on paper such vague or foolish terms as a little cold in the shoulder," "bordering on nephritis," "a spot on the lungs," or "came pretty close to pneumonia."

Consequently, I think doctors should use a written-memorandum system in general practice, giving each patient a printed slip with a filled-in diagnosis. Such an innovation-far from being difficult-soon would become routine for even the busiest man.

Before casting my suggestion aside, ask yourself what you would prefer: a hodgepodge of information, misinformation, and unwarranted conclusions, or the clear, concise statement of a physician.

Write your diagnosis, and even if you're not referring a patient, tell him to file it away. It may prove to be valuable to the man who succeeds you.

Frank C. Metzger, M.D. Tampa, Fla.

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The antiarthritic value of vitamin D in maximal tolerated dosage is well established.

1.2.8.6.6 When this mode of therapy was first discovered, many of the other vitamins were still unknown. The more recent studies emphatically stress their importance in antiarthritic management.

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- Read, C. I., Sheck, H. C., and Sheck T. E.: Vitamin D. Chemistry, Physiology Pharmacology, Pathology, Experimental and Clinical Investigation, Chicago, University of Chicago Press, 1939 p. 310.
- 2 Livingston, S. K.: Vitamin D and Feve Therapy in Chronic Arthritis, Arch Phys. Therapy 17:704 (Nov.) 1936.
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Systemic Approach to Anthritis

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Many of these conditions are commonly encountered in the chronic arthritic.

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In the experience of the observer 1, no proprietary preparations showed any advantage over the simple petro-leum jelly dressings used.

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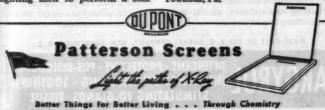


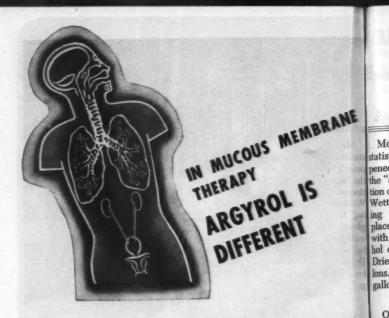
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THANKS TO RADIOGRAPHY, Uncle Sam has an x-ray record of every man in our armed services. Today's "physical" at induction centers includes complete x-ray examination of chest, heart and lungs . . . examination that has helped recruit the finest, strongest and toughest army, navy and air force in the world.

Aboard ships at sea, in evacuation hospitals . . . even with the paratroops . . . x-ray goes with fighting men to perform a still greater service. It permits quick localization of shell and bone fragments...contributes to saving of life and limb for our wounded in every theatre of war.

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~Sidelights ~

Moseying around in a welter of statistics on alcoholism we happened on a curious set of figures: the "apparent" per capita consumption of alcohol, by states, as of 1940. Wettest spot in the country according to the compilation is—of all places—the District of Columbia, with 2.82 gallons of absolute alcohol consumed annually per capita. Driest: Mississippi, with .07 gallons. The national average: 1.15 gallons.

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Our candidate for Medical-Manof-the-Month is Dr. John B. Boling, of Florida. With many another topdrawer physician, Dr. Boling went to Washington to give Senator Pepper & Committee his considered opinion as to what is and what isn't needed in U.S. health lawmaking.

Dr. Boling read a prepared statement. But Senator Pepper suddenly asked him if he thought he could define, in general terms, "just what the medical profession means when it says that it doesn't want socialized medicine."

Whereupon Dr. Boling, we are happy to report, figuratively tossed his statement into the nearest wastebasket and chalked up a bullseye for all to see:

"Let me state, first," he said, "what we feel the Federal Government means by socialized medicine. We feel that the Government is pointed toward taking over the prac-

tice of medicine. It is strange that the same group of people who say that this is the finest medical profession in the world and that we have progressed beyond any other nation will, in the same breath, lead you to believe the medical profession is floundering in a condition of chaos, without adequate mentality to see what is wise and necessary for the people. The people who have brought the profession to the state it is in are the same people who will provide for the public in the future!

"The government gives no one anything. You see, I pay and I receive, but the Government doesn't give it to me."

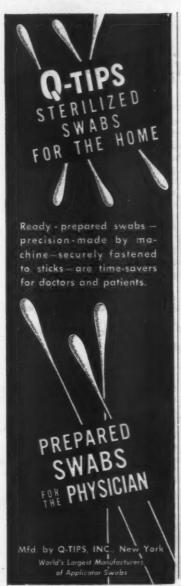
From Senator Pepper, who saw:

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It is not generally realized how sharply charity contributions reflect themselves in a downward scaling of income tax payments. For example, a physician with \$10,000 taxable income (after personal exemptions) would find that a \$500 contribution lowers his return by approximately \$170. Reason: His highest \$2,000 of taxable income puts him in the 34 per cent normal tax and surtax bracket, and it is from this that the \$500 contribution comes. So his \$500 gift to to charity costs him about \$330.

The following table indicates the approximate cost of charity contributions in various brackets. It is

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based on net income after personal exemption and other deductible items.

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Up	to	\$2,000\$81	
66	46	4,000 78	
46	66	7,500 70	
44	4	10,000 66	
	45	15,000 54	
66	66	20,000 48	
66	66	25 000 42	

Generally, charitable contributions are defined as those made to nonpartisan organizations with charitable, educational, religious, or scientfic objectives. Such organizations include medical societies, churches, schools, colleges, hospitals, the Red Cross, the USO, etc. They do not include political parties, lobbies, or other groups primarily engaged in trying to affect legislation. Neither are contributions to needy individuals deductible, no matter how meritorious the case.



The highest estimate we have seen of average physician income under the Wagner-Murray-Dingell bill is \$5,000 a year-for full-time home, office, and hospital practice. Now, along comes the Medical-Surgical Plan of New Jersey, basing its estimates on its experience in July 1944. It says that if 4,000,000 New Iersevites were enrolled in the state plan, and cared for by New Jersey's 4,500 physicians, average physician income per year for services rendered in hospitals would be \$7,032. For other comparative figures, note the average income of U.S. physicians as determined by the Fifth MEDICAL ECONOMICS Survey, elsewhere in this issue.

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Banish bookkeeping drudgery; make it a pleasant task instead. Eliminate tax worries, last minute rushes, doubts and guesses and overpayments. Get complete daily, cumulative figures; know your income and expenses, all about taxes, depreciation deductible items, financial and other reports. minutes a day with simple, easy, non-technical "Histacount" bookkeeping system. No bookkeeping knowledge whatsoever is needed. Saves time, money, worry. Meets all government requirements.

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The Good Companion

TRADITIONALLY, bread goes well with practically any food. So it is natural for bread to bolster up the wartime diet, which may be shy of important foods from time to time.

Nutritionally, bread is a food for energy, protein and protective factors. The first two characteristics have long been recognized. And now specifications, agreed to by the Baking Industry and government nutrition authorities, call for enrichment of all white bread with vitamin and mineral factors—thiamine, riboflavin, nifecont and continuous continu

and iron in significant

In fact, with the better protective bread of to-

day, it is easier and more natural than ever before to eat normal dieta that approach prescribed vitamin and mineral requirements.

That is why present popularity of sandwiches and extra slices of bread with otherwise skimpy wartime meals need not dismay the physician. Bread has kept pace with recent discoveries in biochemistry and nutrition.

Bread is basic

This is one of a series of messages rus in the interests of the Baker: of America, by the makers of Fleischmann's Yeast.

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St

An Enriched Cereal that Helps to Balance the Infant Diet

Too often, the intake of iron and thiamine in the infant diet is undesirably low. The use of Gerber's Strained Oatmeal as a supplement to milk or formula helps remedy this deficiency because this cereal is enriched with iron and thiamine.

Gerber's Strained Oatmeal was developed by qualified infant nutritionists to meet the five essential requirements of a good cereal for babies.

- Nutritional Value. This cereal is enriched with vitamins of the B complex as well as iron. An ounce will supply a generous intake of iron as well as a sufficient amount of thiamine for normal infants.
- 2. Low Fibre Content. Gerber's Strained Oatmeal is processed to be suitable for the delicate intestinal tract of infants as young as three or four weeks old.

 The percentage of fibre present in the dry cereal is low. When mixed with milk, it is even lower.
- 3. Smooth Consistency. When infants are first given cereal, consistency is very important. Gerber's Strained Oatmeal has been developed to mix to a smooth, creamy consistency.
- 4. Appetizing Taste. The taste of Gerber's Strained Oatmeal is unusually pleasing. Infants appreciate that good flavor as they grow older!
- 5. Easy to Serve. Gerber's Strained Oatmeal is precooked. Simply add hot or cold milk or formula to secure the consistency desired.

Gerbers OATMEAL

IRON AND THIAMINE VALUES
OF GERBER'S STRAINED OATMEAL
Thiamine mg.
Minimum daily requirement for infants. 0.25 (not established)
Recommended allowanse. 0.40 6.0
One ounce Gerber's Strained Oatmeal 0.42 11.7
Gerber's Strained Oatmeal: 109 Caleries per ounce.

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Dagt. 2212, Framest. Miels.
Gentlement: Kindly send a compilmentary sample of
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Gerbers OATMEAL

IRON AND THIAMINE VALUES OF GERBER'S STRAINED OATMEAL

Thiamine Iron

Gerber's Strained Catmeal: 109 Caleries per ounes.

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Baby Foods

Strained Foods

Chopped Foods

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NOW — A DEODORIZING PLASTER BANDAGE*



Bauer & Black is pleased to announce another Curity "first" ... the Curity Deodorizing Bandage. Now for the first time, a clinically tested, plaster bandage is available which solves the problem of offensive odor in the closed plaster treatment of compound fractures. osteomyelitis and extensive burns and wounds.

The Deodorizing Bandage accomplishes this radical improvement, not by masking or oxidizing the odor, but by acting on the principle of the gas mask to adsorb it. Deodorizing casts relieve the hospital of the inconvenience of isolating patients undergoing the Orr-Trueta treatment, and remove the most frequent cause of interrupting the casting period. Yet they interfere in no way with the wound or its surgical treatment.

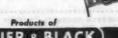
The Deodorizing Bandage makes a cooler, more porous cast, permits greater aeration, absorbs more wound drainages.

STRONGER CASTS ... SAFER IMMOBILIZATION

In addition to Deodorizing Bandages, the new line offers Curity Ostic Plaster Bandages and Splints. which give speedy and greater initial and final strength, safer and more positive immobilization. These materials wet out in three to four seconds, set in about seven minutes -save valuable time for doctors and nurses. Plaster loss is minimized, fewer bandages per cast are used, finished casts are more durable.

With these important improvements, the Curity Ostic Plaster Line brings you another Bauer & Black aid to better patient care.

*Pat. Applied For



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Relocating the Demobilized Doctor

We've heard a lot about postgraduate training of discharged medical officers, but not much about plans for their relocation. Actually, few such plans have been made. And few will—unless the urgency of the need is brought home.

And it is urgent.

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About 100,000 civilian physicians are now in active practice. M.D.'s in the armed forces total about 60,000. If 50,000 are discharged after the war, a community that now supports ten doctors may then have to support fifteen. True, a number of civilian M.D.'s will retire soon after the fighting stops; but the accelerated output of medical school graduates will have been an important offsetting factor.

Consider, too, that the 50 per cent postwar increase in private physicians is only a rough average. Many towns will see their number of doctors more than double. The effects of the resulting scramble are

not hard to visualize.

Doctor distribution in the U.S. has always been uneven. After the war, it can be a lot better—if corrective measures are taken promptly.

It is not enough for the AMA to set up a bureau so that now and then when someone writes in to say his town would like another doctor the name of the place can be placed on file. This approach is too passive, too limited. What's more, unsolicited inquiries are not always trustworthy. They may come from persons who dislike a physician and want to injure his practice.

Two types of information should be supplied the location-seeker: (1) facts about the population of the town, its number of active doctors, their specialties, the economic status of the people, hospital facilities, and living conditions; (2) opinion as to the need for another doctor, the local competitive situation, and other pros and cons.

Facts may not be too hard to get. But unprejudiced opinion is. Ask an intelligent layman whether his town can support another physician and he probably won't know. Ask a local doctor and, for purely human reasons, unless the need is overwhelming, he may not even admit it exists.

Where, then, to get sound opin-

Relocation committees organized by local medical societies might speak frankly. Certainly, experimentation with such committees seems worth the effort. Their planning could be coordinated through a national council that would serve also as an information clearing house. And whatever service they might set up should be well publicized.

Some such start on the relocation problem must be made quickly.

-H. SHERIDAN BAKETEL, M.D.

Pepper's Prescription for Physician and Public

Remarks at hearings are tipoff on national health legislation



Senator Claude Pepper (D. Fla.) has been conducting the hearings of the Senate Subcommittee on Wartime Health and Education from which will come recommendations for national health legislation intended to take the place of the Wagner-Murray-Dingell bill.

While Chairman Pepper has reassured physicians with the statement that "I've been trying to find a cooperative way of solving our medical care problem," there is no doubt about his determination to get action of some kind on a national health program. "I am going to make a speech at least once a week on the floor of the Senate until something is done," he declared not long ago.

The Senator's personal views are important because they will undoubtedly influence the recommendations of the committee. He has interjected these views into the testimony at some length, as reported in November MEDICAL ECO-NOMICS. Following is a further condensation of some of his remarks during the hearings reported in this and last month's issues.

Senator Pepper: We have enough statistical data. The thing now is to get something done. Almost everyone agrees that some public authority should provide for the indigent

class, the needy. And, of course, those who have ample means to provide for themselves are no problem. But when we get into the question of providing for the masses of people who are between the upper and nether groups, we get into wide dif-

ferences of opinion.

Would it not be helpful if Congress, instead of trying to write into the law a particular medical system -thereby raising all this bitter controversy-were to provide, instead, a blanket system under the supervision of the Public Health Service which could match dollar for dollar any funds that state and local governments might be willing to spend Government-approved investments in public health? In that way the various communities and states could experiment with publicly owned institutions.

We now need counsel as to the method by which we might make, at the earliest time, a practical beginning. The Wagner-Murray-Dingell bill is pending, of course. But I dare say that practical legislators recognize the difficulties in the immediate enactment of this law, because there is still much controversy as to whether we want the compulsory principle.

I was wondering if our committee might recommend to Congress that,

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instead of trying to settle all this beforehand, we should just set up an adequate matching system. The law doesn't, so far, allow us to do that. The other day we authorized the Public Health Service to spend certain money in helping research, but Congress wouldn't include the rendition of medical and hospital care. "Oh, no," they said, "that would be socialized medicine. You don't want to do that."

Now, if we were to match dollar for dollar in construction, that might be a way of getting started. Also, the Federal Government is soon going to have available a lot of surplus equipment, and the law provides that, on either a lease or a sale basis, those facilities the Veterans Administration doesn't want may be made available to political subdivisions of the several states.

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A state might set up a committee to make plans for providing health services to its citizens. Let's suppose that a given county or town or person decided to establish a cooperative that would provide free medical care. (I don't favor limited coverage.) And suppose it applied to the state for assistance. It might say, "We can do this if you give us a subsidy. First, we will probably have to ask you and the Federal Government to build a structure for us, and maybe equip it. We can operate it for a dollar or two per month per person. We will assure you a minimum of a thousand persons."

Now suppose, in matching dollar for dollar, we include a provision for subsidies to all voluntary systems. Assume that we get these voluntary systems going, with full coverage, and that a family living in one house is getting all its medical care for a few dollars a month. If the family

next door has to go into debt up to four or five hundred dollars for an operation, ordinary human intelligence and experience will bring the second family into the membership pretty soon.

What I am not quite clear about is the construction of facilities where they are needed. To what extent should the Federal Government enter into the cost of that construction? Would it be too much, for example, if the Government said, "We will build a building and you equip it," or "You furnish the land and we will construct the building"?

What I have been trying to find is some way we can launch a program, with the Government helping very heavily by offering an incentive to the local subdivisions to match Federal money. I have been trying to find some way for our committee to make certain proposals to the Senate, without the Senators immediately saying: "Oh, we can't do that. That is going to mean socializing medicine." I wish we could get an adequate approach to the problem that the profession and the Government could agree upon.

I had a questionnaire here last year from a group of doctors in my state asking me if I would leave exclusively to the medical profession all matters pertaining to the public health. I wrote back "No." I said I thought the representatives of the people were entitled to express themselves about it. On the other hand, if anyone started out to formulate a program without the cooperation of the profession, he, too, would be doing a vain and foolish

Couldn't we start by authorizing, through the Congress, the appropriation of funds-to be distributed by the Public Health Service or by a new Department of Health and Welfare, the latter to be given Cabinet status?

Suppose we simply authorized the matching of funds put up by states or local subdivisions—in furtherance of plans proposed by the states and approved by the Federal Government, giving the states wide latitude in the organization of these plans. The money would be used for the construction, equipment, or operation of institutions for medical care. This would include

clinics and research, and all that sort of thing. By experimentation generally, we'd come to a pretty general idea about what is the best plan.

I don't favor any plan that contemplates the Government taking over the whole thing, determining every detail of it, and directing everything that is done.

On the other hand, in the provision of clinics for critical areas, in the establishment of health centers, and in the building of greater research centers, the money must come from somewhere.

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"He says it's a laboratory and he's working on the common cold."

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The Physicians' Liability in Sulfonamide Deaths

Precedent in other drug fatalities indicates doctor is protected



The physician told me the facts in the case: A patient suffering from Vincent's angina had died following sulfanilamide administration. The doctor had prescribed what he believed to be a proper dosage_two grains three times daily. The third dose had proved fatal. The patient's family had refused to permit an autopsy, were now planning to enter suit for malpractice. What were the medical man's chances of successfully defending himself?

My client reminded me that death occasionally occurs in such cases; that toxicity is difficult to control if a patient is hypersensitive to the drug; and that such a condition cannot, as a rule, be predetermined in a patient who has never had sulfa therapy. "In some cases," he added, "death has followed the administration of two grains of a sulfonamide, while in other cases as much as forty grains per dose has been given without any harmful effect."

"What precautions do you feel a physician should take to prevent such deaths?" I asked.

▶ The author, Maxwell M. Booxbaum, M.D., LL.B., is a practicing New York attorney as well as a member of the medical profession.

"I know of no precaution in the case of a patient whose hypersensitivity is unknown," the physician replied. "Of course, if the drug is administered over a period of time, the doctor can watch the patient's reaction and reduce the dosage or stop it altogether."

Some time later, after studying the facts and seeking precedents, I invited my client to my office and reported that I had been unable to find a single instance wherein a higher court had handed down an opinion construing as malpractice the administration of a sulfa drug. No such case had yet reached an appeals court, I added,

The following conversation then took place:

Physician: "Does this mean that I have little chance of successfully defending myself?"

Attorney; "Not at all. I believe I can show you—by analogy—that a successful defense is possible. Numerous opinions in other cases are on record—cases concerning the administration of anesthetics; and I believe these opinions would apply under the law to sulfa drugs."

P: "Tell me about some of them."

A: "Actions have been brought in a number of states following sudden death from the use of novocain.

The courts have invariably held the

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doctor blameless where it was believed that the patient had a special sensitivity to the drug. Justice Cardoza of the Supreme Court once ruled that 'where a dire result so tragically out of proportion to its trivial cause was something unforeseen, unexpected, extraordinary, and an unlooked-for mishap . . . it must be construed as an accident.'"

P: "In other words, when neither the doctor nor the patient is aware of this hypersensitivity, and when the drug is one that is in common use every day in thousands of hospitals, the doctor cannot be held

liable?"

A: "That's the way it has worked out in almost every state. However, let me point out that many an insurance beneficiary has been able to collect double indemnity as the result of such a death, when a court has ruled that the death was accidental."

P: "Was it brought out in such insurance cases that the doctor was

obsolutely blameless?"

A: "Yes. It was shown that novocain ordinarily is harmless; that it proved fatal only because of the patients' hypersensitivity to it. The physicians who administered the drug were in complete ignorance of this hypersensitivity; hence the effect could not be foreseen. One patient's death was described, in the words of the court, as 'unexpected and unusual.'" P: "And you say there are numerous such decisions on record?"

A: "That's right. There's another novocain case—almost identical—on record in Minnesota. A similar decision in Illinois involved the use of ether. Another, in Michigan, resulted from the use of nupercain. A court in Utah allowed double indemnity when accidental death resulted from a spinal injection of novocain. And some jurisdictions have even held that death caused by the administration of nitrous oxide gas was accidental."

P: "Have most decisions been fa-

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vorable to the doctors?"

A: "They have, indeed. True, some jurisdictions make a distinction between accidental means and accidental result. But as time goes on these jurisdictions seem to lean toward the same interpretation of the law as do courts in New York, Illinois, Minnesota, Utah, and many other states. I think I can say that the trend is quite evident by the unanimity of decisions on record."

P: "And you think, then, that the courts will follow the same line of reasoning about the use of sulfa?"

A: "I certainly do. It seems to me that hypersensitivity to a sulfa drug is identical with hypersensitivity to novocain, insofar as the law is concerned. That's why I believe you can successfully defend that malpractice suit."

-MAXWELL M. BOOXBAUM, M.D.

Baby Talk

he youngster stopped me in the hospital lobby. "Are you the man that brings babies?" he asked. I told him I was. "How much do they cost?" he inquired. "Well," I replied, "for a really nice one, I'd have to charge you ten cents." He thought it over a moment, then said, "Couldn't you sell me a little tiny one for a nickel?"

—LEO LEINWAND, M.D.

How Wartime Medical Surpluses Will Be Disposed Of by U.S.

Government agencies and hospitals expected to get first choice



Plans last month for disposal of Government surpluses of almost every medical necessity, from aspirin tablets to completely equipped hospitals, were still in the formative stage. How the individual physician would be affected by them was anybody's guess. Nobody in Washington could say definitely what would be done, either during or after demobilization, with the vast medical surpluses accumulated by the Army and Navy. But broad indications made these forecasts possible:

 The Veterans Bureau and the U.S. Public Health Service are likely to enjoy mighty windfalls.

2. Nonprofit hospitals may save a lot of money on postwar supplies.

The pharmaceutical and surgical supply trades may find themselves facing stiff sales competition.

Disposal of all leftovers is subject to limitations set forth in the recently enacted Surplus Property Act, signed by President Roosevelt "with considerable reluctance." Administration will be through a three-man, policy-making board. Amendments to the act, already being urged are expected to be passed.

Meanwhile, the Veterans Bureau stands to become No. 1 beneficiary. Under the C.I. Bill of Rights, this agency can obtain Government-owned medical supplies even before

they are declared surplus, and without transfer of funds. Moreover, it hopes to acquire most of those Army-Navy hospitals that will be surplus property after the war.

Possible No. 2 beneficiary is the U.S. Public Health Service, which is reported to be angling for a position that would, in effect, put it on equal footing with the Veterans Bureau.

PHS spokesmen have pointed out that some surplus drugs will have lost their potency by disposal time; that inasmuch as many of these were acquired after PHS approval, they should not be disposed of without re-testing by the same agency lest public health be endangered. The PHS thus hopes to become the authorized distributing agency for great quantities of supplies.

The agency is also said to consider itself best able to funnel medical surpluses into the hands of local and state health departments—not to mention any rural hospital system it might have a part in creating in postwar years. In addition, it believes that its job of relocating physicians would be expedited through PHS allocation of surplus medical supplies. For one of the chief obstacles to rural practice, it points out, has been the lack of modern hospital equipment in rural areas.

The Surplus Property Act pro-

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vides that Government agencies be given priority in obtaining surpluses (by transfer from owning agencies). Likewise on the priority list—among others—are all non-profit hospitals. Thus, upward of 95 per cent of the country's health institutions (including all tax-supported ones) would be eligible to take direct advantage of disposal prices, which presumably will be favorable. They may also benefit by whatever handouts the policy-making board may authorize, for the latter can lease as well as sell.

The "others" to whom priorities are to be accorded (not necessarily for medical supplies) include charitable and non-profit educational institutions, political subdivisions, small business men, and demobi-

lized veterans.

As might be expected, the pharmaceutical and surgical supply trades are worried about Government competition. But not all manufacturers and dealers are pessimistic; says one: "Hospitals operate on a budget, and they'll continue to do so. Hence, my feeling is that if the Government gives a hospital certain equipment and supplies, money will thus be diverted to the purchase of other things."

Another points out that any pos-

sibility of rural hospitals receiving Government handouts of supplies probably would not injure the trade seriously—inasmuch as such hospitals are not, as a rule, large buyers

Despite such thinking here and there, the surgical supply and drug industries, as well as other businesses, are generally apprehensive about the over-all effects of the law.

Month-end inventories as of August 1944, offer some clue as to the dollar value involved. Medical surpluses at that time totaled more than \$7 million worth of drugs, nearly \$8% million worth of other surgical and medical supplies.

Obviously, the policy-making board has no easy road ahead. Medical supplies will be but a drop in the over-all disposal of what has been estimated at \$100 billion worth of surpluses of all kinds. The decisions of the board may profoundly affect our national prosperity, some economists believe, for if markets are suddenly glutted, reconversion and reemployment can be seriously delayed, trade-mark protection can be jeopardized, and the wholesale and retail business can become chaotic. It happened on a small scale after the last war; it could happen on a larger scale this -E. V. BIORKMAN

The Face Isn't Familiar, But-

ry as I would, I couldn't remember the patient's name when he stepped into my office. So—"Are you feeling better?" I asked. "Much better," he replied. "Would you like to see them again?" Not knowing what "they" were, I replied, nevertheless: "Why, certainly." Whereupon he displayed a truly "beautiful" set of hemorrhoids. "Oh," I exclaimed, sotto voce, "Mr. Gallagher!"

-E. GEORGE BEER, M.D.

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Income Tax Reductions Won't Affect Your 1945 Earnings

No relief likely before 1946, despite pressure-group activities



Federal tax rates on your 1945 income will be approximately the same as those on your 1944 earnings.

Such, at least, was the clearest impression that could be gained last month in Washington, where it was agreed that the individual taxpayer could expect no relief before 1946. While wide-scale tax reduction is favored by many pressure groups, any rate reductions achieved during 1945 will, in all likelihood, be scheduled to apply to 1946 earnings.

Downward revision—it is expected—will be effected in two ways: (a) by a slight lowering of rates, and (b) by an increase in personal exemptions. (A husband and wife may be allowed \$1,500 instead of the present \$1,000; a single person's \$500 may be upped to \$750; but credit for dependents will probably remain at \$500.)

Other Washington expectations: Individual incomes, rather than corporate earnings, seem destined to become the principal source of U.S. revenue after the war.

For corporations, the 1945 outlook is somewhat brighter than for individuals. The excess-profits tax is slated for reduction, though there is every indication that it won't be rescinded. Meanwhile business can hope for no immediate cut in normal and surtax rates. After Japan's defeat, corporations can expect the excess-profits levy to be abolished completely, with normal and surtax rates slashed by at least a third. Moreover, in the matter of depreciation and plant improvement, corporations may be allowed greater deductions in boom times than in lean years. They may also be permitted to carry loss deductions forward for a period of five or six years.

Business should benefit too, from changes in the method of levying on dividends. At present, the Government collects twice on such earnings, for both the corporation and its stockholder must report them as income

Payroll-tax increases scheduled for 1945 under the Social Security Act (1 per cent each for employer and employe) will again be postponed. But payroll taxes will go up after the war—the rate of increase depending on how quickly social security benefits are extended by Congress.

Postwar revision of the tax structure—along the lines of the Ruml-Sonne and Twin Cities plans—is still a matter of speculation. Meanwhile, these plans have helped to crystalize opinion that taxation to the point of weakening the profit motive is unsound.—DONALD I. SCHULTE

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AVERAGE GROSS (AND NET) INCOMES OF U.S. PHYSICIANS, 1943

General practitioners*	\$10,747	(\$6,519)
Full specialists	15,837	(10,367)
Partial specialists	12,633	(7,921)
All physicians	13,606	(8,688)

*Evaluation partial ensolutions

FIG. 1



Physicians' Income

Fifth Medical Economics Survey shows how different factors affect earnings

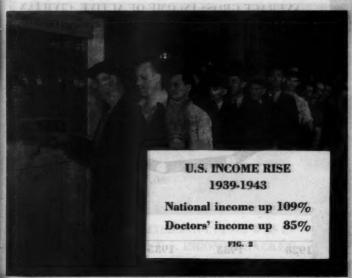
Each of the 109,000 copies of March 1944 MEDICAL ECONOMICS contained a reply postcard inviting information on thirty-five questions relating to the business side of the doctor's practice in 1943. More than 5,000 of the cards were filled in and returned. The information set forth on them has now been coded, machine-sorted, and tabulated.

The first article based on the survey appeared last month. It high-lighted the findings of the study as a whole. The second article, herewith, reports on physicians' income. Later will deal with expenses, investment in equipment, time devoted to practice study habits, etc.

MEDICAL ECONOMICS conducts an inquiry of this sort every four years or so. The present one is the first to be made among active, civilian U.S. doctors during a world war. It shows how radically their gross income from practice has changed since the outbreak of hostilities.

Returns were received from the forty-eight states. All specialties and all major age classifications and community sizes are represented. Previous studies covered the years 1939, 1935, 1930, and 1928.

To those readers who, by filling in and returning questionnaires, made this study possible, the editors extend their sincere thanks.

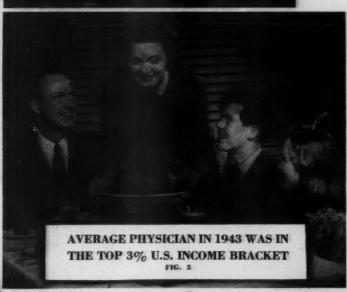


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TOTAL GROSS INCOME OF ACTIVE, CIVILIAN U.S. PHYSICIANS

1939: \$ 994,275,000 1943: \$1,469,448,000

FIG. 4



CROSS INCOME OF U.S. PHYSICIANS, 19

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\$13,426

\$15,528

\$12,45

AVERAGE GROSS INCOME OF U.S. PHYSICIANS IN 1943 ACCORDING TO OCCUPATION OF PATIENTS

Predominantly

\$12,035

Predominantly

\$13,793

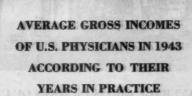
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\$14,328

-ALL-OCCUPATIONS

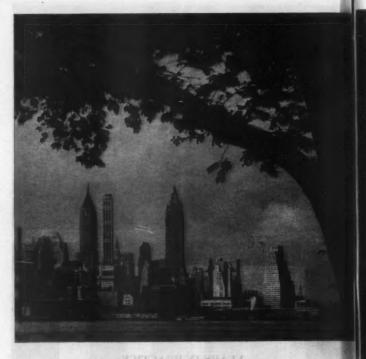
\$13,606

FIG. 7



All years	\$13,606
Less than 3	8,814
3-7	12,511
8-12	15,114
13-17	16,510
18-22	15,943
23-32	14,322
33-42	10,014
More than 42	7,878

FIG. 8



AVERAGE GROSS INCOMES OF U.S. PHYSICIANS IN 1943 ACCORDING TO SIZE OF COMMUNITY

Less than 1,000\$9,470	25,000-49,99915,463
1,000-2,999 9,511	50,000-99,99915,147
3,000-4,99911,187	100,000-499,999 16,599
5,000-9,99911,785	500,000-999,999 14,321
10,000-24,99913,757	1,000,000 & over11,998

FIG. 9

5,61 110,01

AVERAGE GROSS INCOMES OF U.S. PHYSICIANS IN 1943 ACCORDING TO NUMBER OF PATIENTS SEEN DAILY

1-5	\$3,893
6-10	7,114
11-15	10,351
16-20	12,672
21-25	15,249
26-30	16,639
31-35	20,389
36-40	20,044
41-50	24,619
Over 50	30,563

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Medical School Heads Outline Long-Range Teaching Plans

Deceleration and teacher development urged as immediate needs



Meeting in Detroit late in October, the Association of American Medical Colleges wrestled with the manysided problem of postwar education. Interest centered in (1) deceleration of the wartime program, and (2) a suggestion that the potential teaching abilities of Army-Navy physicians be recognized now, and plans made to develop such abili-

Few changes in the curriculum or in teaching methods have been made as a result of the accelerated program, according to Dr. Harold S. Diehl of the University of Minnesota Medical School. The schools, he pointed out, have followed the line of least resistance, and are likely to do so in making postwar readjustments.

Commenting on this and other phases of the wartime program, Dr. Donald B. Tresidder, president of Stanford University, said in part:

"Medical education has made its major adaptation by changing the calendars rather than by improving methods. Those who argue for acceleration in general have referred to studies which indicate that the greatest intellectual vigor and productivity come rather early in adult life. Yet these studies by no means represent a cross-section of our medical school population. Therefore, it

seems to me, the evidence does not warrant the conclusion that all stre dents in medical schools should fol low an accelerated program during

time of peace.

"However, if an acute shortage of doctors continues, as seems likely, reconversion to a peacetime basis may require: (1) that some medical schools remain on an accelerated program for a period following the war: (2) that some schools which they h have sufficient resources continue the accelerated program for students who desire it, and decelerate for another group; (3) that some schools decelerate for all students an G when the next class enters. These provisions are made on the assumption that acceleration is an emergen- sugges cy measure.

Far more important than accel- gradua eration or deceleration are the de- progra gree of competence we want de- been i veloped, and the major purpose of since ! producing qualified doctors.

'Dr. Diehl indicates that in most gram medical schools the curriculum has sity of become overcrowded and rigid. Yet found new developments, such as physical mer m medicine and social medicine, must lum. be included if our graduates are to has for be prepared to deal with problems dent to of the future. In one large clinic 10 three per cent of all patients are referred to the division of physical medicine, alion as

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a field in which few medical schools provide any instruction worthy of the name.

"Dr. Rappleye points out that more emphasis should be placed upon parasitology, health problems of the tropics, psychosomatic medicine, chemotherapy, diseases of old age, biophysics, genetics, industrial medicine, public health, legal medicine, the care and treatment of trauma (especially burns, injuries, and shocks), nutrition, the correction of physical defects, aviation physiology, and the broad range of environmental factors.

"Another major issue is that of determining what the interneship should accomplish and then providing the essential experience.

"Methods of instruction need to be examined to ascertain whether students can learn much more than they have in the past. Again, this matter, in my judgment, is more important than the problem of acceleration."

Dr. Coy C. Carpenter of the Bownan Gray School of Medicine coninued the discussion:

"In 1928, Dr. Wilbert C. Davison aggested a program which offered the M.D. degree five years after - graduation from high school, This program, with modifications, has been followed by Duke University since 1930. Northwestern University has followed an accelerated program for sixteen years. The University of Chicago, ever since it was founded, has made use of the summer months to shorten the curricuhum. The University of Tennessee has for twelve years allowed the student to obtain the M.D. degree in three calendar years.

"Advocates of complete decleraion after the war point to five bad

effects of the three-year program:
(1) It places too great a financial burden on the student; (2) it is detrimental to health; (3) it lowers educational standards; (4) it causes a decline in student accomplishment; (5) it hinders research.

"In an attempt to measure opinion on the above points, questionnaires were submitted to all medical schools in the United States. Replies were received from sixty-seven. Analysis reveals the following:

"Q. Has the accelerated program been a financial burden to civilian students? Forty-eight per cent said yes; 42%, no; 10% had no opinion.

"Q. Has there been a noticeable increase in illness among students? Yes, 10%. No, 90%.

"Q. Has the student reaction been favorable or unfavorable? Favorable, 37%. Unfavorable, 45%. No opinion, 18%.

"Q. Has faculty reaction been facorable or unfavorable? Favorable, 13%. Unfavorable, 72%. No opinion, 15%.

"Q. With a peacetime staff available, would educational standards suffer under an accelerated program? Yes, 63%. No, 30%. No opinion, 7%.

"Q. With a peacetime staff available, would research suffer under an accelerated program? Yes, 70%. No, 21%. No opinion, 9%.

"Q. Will your school return to your pre-war schedule at the end of the accelerated program? Will return completely, 54%. Will return partially, 9%. Undecided, 37%.

"I also want to call attention to the questionnaire for students and

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internes in the November issue of The Interne. This questionnaire evaluates the opinions of men and women now on the receiving end of medical education.

"The following questions were answered by 485 students at North Carolina, Duke, and Bowman Gray medical schools:

"O. Has the accelerated schedule, within itself, in your opinion caused you excess fatigue or impaired your health? Yes, 35%.

"Q. As a civilian student, would your financial problems be substantially different under a speed-up schedule from those under the prewar program, allowing for summer vacations? Yes, 48%.

"O. Do you consider the accelerated program to be a disadvantage to the student? Yes, 77%.

"O. If there are advantages and disadvantages, which in your opinion outweigh the other? Advantages outweigh disadvantages, 27%.

"O. If you were given an option, would you elect an accelerated program that allowed you to complete your medical education in three calendar years, or would you select a slower schedule of four calendar years? Accelerated program, 27%.

"We have adopted a plan at the Bowman Gray School of Medicine for a peacetime schedule which will allow the student to accelerate according to his ability to do so. The student who is able to accelerate but who does poor work may not be permitted to receive his degree in less than the traditional four-year period, but may be required to use one or both of the summer vacations to do extra work. Thus the student may complete the course in from thirty-nine to forty-five months,"

Dr. C. Sidney Burwell of the Har vard Medical School was particula ly concerned about the availabilit of teachers. Said he:

"From 1939 to the end of the wa only a fraction of the usual number of young men and women will n ceive training calculated to develo them as medical teachers. Unler appropriate action can be taken Medic medical education faces the loss vate p a generation of academic personne officer There are not too many first-rai indust people for medical research an admin teaching at any time; we can con Can a fidently expect that the supply wi deeply be still less adequate ten years from care. now unless we make plans to avoi this deficit. These steps should in clude the early recognition of po tential teachers and investigator while they are in their Army and Navy uniforms, and the provision of an adequate number of good train ing opportunities. These men an women will not want or require formal organized courses. The should follow thoroughly individua programs. They will need four things: first, wise supervision; sec ond, space, equipment, and oppor tunity in research laboratories; third the limitation of teaching and clini cal duties to what is optimal for each one's growth and development and, fourth, adequate stipends.

"A passive policy of waiting for men to apply for such training is no enough. The laboratories and clinic of this country should be able to supply good opportunities for at least five hundred additional men a vear. That is only an average of about seven per school, and certainly many schools could take more.

[Continued on page 106]

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General Medical Council Suggested for Nation

Rockefeller spokesman believes one would be of help in "adjusting" medicine



Medical care today is given by private practitioners, by public health officers and nurses, by school and industrial physicians, by hospital administrators, and many others. Can all these disparate groups, each deeply concerned with medical care, effectively adjust American medicine to its changing matrix?

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We need in this country a general medical council representing the experience, the goodwill, the hopes, and the needs of the many different groups now involved in medical sare. Its function would be to study be changing needs of medicine as a whole, and to weigh the claims of the consumers as well as those of the providers of medical care.

Such a council could study and clarify confused issues and act as a clearing house of information and opinion not only for the different professional groups but also for the lay public. It could go far toward adjusting American medicine to the changes already upon us.

The plan under which certain teachers in the clinical subjects give their entire time to teaching and research has been one of the main reasons why standards of medical practice have improved. Where teachers are obliged to develop private practice on the side, they become immovable local practitioners with no ability to accept a teaching position elsewhere. This immobilizes such physicians, usually at the expense of medicine in the country, the smaller towns, and the lower-income brackets.

The time is rapidly approaching—if it is not already here—when, in order to produce students adequate in their preparation, many medical schools will stand in serious need of some of their teachers now in military service. These men should be called back and assigned to duty in training the young military men now in medical schools. The schools cannot recruit from the more mature junior students, as in the past, because these men are in the service.

At present our medical schools are training students to be practitioners for middle- and upper-class patients in cities and not for the great mass of the population or for

This is a condensation of parts of the testimony given by Dr. Alan Gregg, director of the Rockefeller Foundation, at hearings of the Senate Subcommittee on Wartime Health and Education. See also other testimony in this and last month's issues. rural patients. A three-month apprenticeship in a rural hospital could be defended as a valuable part of medical education. It might even be desirable to make an arrangement by which Federal assistance to new rural hospitals would be conditioned upon their choosing. student assistants or internes from the schools for their junior staffs.

The state boards of licensure provide a spectacle of some forty-eight separate and varying standards for the practice of medicine. The National Board of Medical Examiners should be given every encouragement to assume general responsibility for the intellectual aspects of state licensure, i.e., the examinations. The state boards should make decisions regarding admission to the practice of medicine, license revocation, and establishment of policy in point of the non-orthodox groups.

The national board examinations are above the average of the state

board examinations. So uniform adoption of the national board examinations would be an over-all improvement. Another cogent reason for their adoption is the fact that medical schools find it difficult to accommodate improvements in teaching methods to the requirements of forty-eight boards.

Plans for the prepayment of physician services should be subject to control by a board in which consumer representation is present. Administration should be such that End o payment is made by the organiza. U.S. in tion to the physician and not as a cent no cash indemnity to the patient.

The most urgent need in either compe type of prepayment plan-hospital backs or physician-service-will continue by cha to be the training of competent adneeds. ministrators. The development of heavy group practice in connection with ers, li prepayment plans is a natural and artiller desirable result of such organization.

-ALAN GREGG, M.D.

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"My goodness, Mrs. Pettibone, the sulfa drugs can't do everything!"

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Business Faces Sharp Jolts as Wartime Boom Declines

Industrialists believe 1945 will be a year of change, but not collapse



hat End of German war will depress U.S. industrial activity 25 to 30 per a cent net in first six months, with increases in civilian-goods output compensating in part for sharp cutal, backs in war orders.

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cutbacks will follow pattern set and by changing character of military of needs. Pacific war will still mean ith heavy demand for long-range bombers, light tanks and trucks, light artillery, cotton clothing, ammunition. Largest cancellations are likely become on such items as jeeps, where planes, wool clothing, heavy bucks and tanks, big guns, electonic devices, and communications squipment.

The West Coast, whose plane actories and shippards will remain on war work till Japs are beaten, should weather German peace better than other regions.

Reconversion is already under way, with first go-aheads for civilian production being given to non-critical labor areas. Biggest fly in outment: price controls—which may compel larger manufacturers to put out postwar goods at 1942 prices, while allowing smaller producers to ignore price ceilings.

Defeat of the Japanese will bring much more serious threat to domestic economy than German defeat. But if reconversion is well along (as now expected) by end of 1945, business activity in 1946 should be substantially above pre-war level.

Depression of 1930 to 1935 proportions is unlikely during early postwar years. Even gloomiest of U.S. seers think 1945 will be no worse than a year of considerable change, 1946 a year of serious—but not catastrophic—blows to our national economy.

Real postwar boom is now seen as beginning in 1947. By then, plant reconversion should be well along. Meanwhile, output of civilian goods will rise steadily.

The first postwar year is figured to surpass 1940 production volume by 40 to 50 per cent. That would be 70 to 80 per cent above the 1935-1939 average, but well below the peak reached this year.

Wave of strikes is possible in 1945. Labor wants hourly wage ceilings upped to offset loss of overtime pay as work week is shortened.

Wage-price controls expire July 1, 1945, may be extended for another year by Congressional action.

Federal taxes, corporate and individual, will be approximately the same for 1945 as for 1944 (see page 43).

Small business, which has suffered 500,000 wartime casualties, is scheduled to get Government loans to enable its 3,000,000 survivors to weather reconversion and to purchase war surpluses.

Corporate earnings during the interim between German and Jap de-

DOOM

feats face numerous hazards: con tinued high Federal taxes; ceilin facto price controls; costs incidental t reconversion and the retraining workers; some inventory

Industry's Prospeer

Steel industry, running at about 95 per cent capacity during twowar period, expects to be down to 50 per cent for several months, then get back to 75 per cent as auto industry resumes.

Automobile makers hope to have a few new cars available for priority distribution in three to six months after Cermany falls, but will require seven months to a year to work up to mass production.

Aluminum, Oversupply now permits limited manufacture of cooking utensils. Production of aluminum, magnesium, and copper may be cut sharply pending greater civilian fabrication.

Machine tool industry is uncertain-may be affected by disposal of Government-owned equipment and delayed demand for new tools by extended war in Pacific.

Household Appliances: Vacuum cleaners should be ready for limited distribution within a few weeks, large-scale in four months. Refrigerators are scheduled for volume production in nine months. Washing machines

should be generally available have n three months. Sewing machine ems. face limited distribution in thre months; full-scale in six. Electri Oil re toasters, razors, etc., in quantit rom in two to four months. Pacific

civilia Building industry anticipate what r early lifting of ban on new con struction, but boom is unlikely during war with Japan. Shortag Publi of lumber and skilled labor contro main problem. Local projects hospitals, especially, are likely t get priorities. Large-scale hous ing boom is now seen as possible by 1947, with loans to ex-service men (via G.I. Bill of Rights) big factor.

Food situation as a whole is no seen as greatly relieved by Cer man defeat. Wheat and con Radi growers look for Governmen full-s curbs on crop-raising in 1945 du four to heavy carryovers from recordin de production in 1944.

Furniture manufacturers and Ship carpet weavers face shortages of cent. raw materials, may not get going on postwar output for six months Che or more, despite few reconver- serio sion worries. Makers of other but household furnishings are gen- shou erally better off on materials and once

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ther unit costs (because of smallfactory runs on given items); inreased competition; possible hourwage boosts.

Postwar competition is already

worrying some manufacturers, especially those who will be last to reconvert. West Coast industrialists fear possible loss of potential markets to Eastern rivals.

Per German Defeat

have no major reconversion probhre

ott oil refineries see no let-down Pacific war ends. Gasoline for patr civilians is expected to be somewhat more plentiful as 1945 progcon resses.

tag publishing executives hope controls on paper can be relaxed in three to four months.

ous Aircraft industry expects cutbok of at least 20 per cent (posvice bly twice that) with still deep-) a cuts following victory over Jipan. Meanwhile, air transport will rise sharply with swingover no peacetime manufacture.

on Radio industry hopes to be on en full-scale civilian production in du four months, with some models ord in dealers' hands in two Television sets: six to nine months.

Shipbuilding will drop 40 per ing

the Chemicals will be affected by er- serious cutbacks on war orders, but demand for many chemicals should be above pre-war levels once heavy industry resumes fullscale peacetime activity. New products-especially plastics-are major hope for postwar prosperity in chemical field.

Rubber industry expects to speed up production when more workers become available. Huge demand for tires plus abundance of synthetic rubber promises early prosperity. This business has no reconversion worries.

Textile output is to be stepped up in 1945 as manpower situation eases. World-wide demand, especially for cotton and rayon goods, will keep mills busy for an extended period postwar. Hosiery mills won't get nylon till end of Jap war is in sight.

Coal mining should continue to boom until European producers resume peacetime mining. Domestic demand will be heavy till after Jap defeat.

Farm equipment makers can be on full peacetime production in about three months.

Rail equipment plants face few reconversion problems, already have large orders for locomotives and other rolling stock.

y ti

Wall Street, eying postwar possibilities, has been inclined in recent weeks to favor certain special fields, notably electronics and the auto industry, particularly lesser known names in the latter. Belief is that smaller motor plants will be able to reconvert before big ones, and will thus get first crack at huge potential postwar market.

Government workers are quitting Washington jobs in substantial numbers. A great many more are slated for release soon. West Coast companies are alarmed by the eastward trek of some 25,000 war workers a month. Manpower exodus from munitions-making is now up to 150,000 a month nationally, and is expected to mount as war workers seek peacetime jobs before big layoffs begin. But labor shortages continue in coal mining, textiles, rubber factories.

Army inductions may soon be upped. Reason, according to semiofficial sources, is to help man de mobilization machinery. But real object may be to replace casualties

Postwar exports will be under written by Government (through Foreign Economic Administration relieving private industry of hus credit risks. But FEA, which he held broad powers in wartime, ma continue to say which goods will where, first. Possible volume: ut ward of \$7 billion annually (1939 about \$3.2 billion; 1929: \$5.2 bi We have lion).

Co-op marketing movement, nehealth. tionally strong in many agricultur organizations (fruit growing and dairying velop a particularly), plans postwar expan I wo sion on international scale. value o

Social security is to be extende the tria postwar. How much depends the advance degree on what British departed General belief in Washington nov Thro is that limited medical care and hos vey an pitalization will be included.

-WILLIAM R. MC NAMARI



"Oh, go wake up your own liver bile!"

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> Comm nonv

Coordinating Body Suggested to Test Medical Plans

AT&T medical director recommends local demonstrations under national aegis



by We have done a lot of talking about the question of medical care and na health. The thing we need now is an organization to go to work and deint velop a plan.

It would be inclined to stress the

I would be inclined to stress the value of the experimental method—de the trial and error system. Almost all the advances in medicine have been

depased on experiment.

uj

Through the National Health Surlos wy and the President's Health Conlivence, we have all the facts before
a. The time has come to set up a
medical care commission, representightharpoonup the Federal Government, the
medical profession, and the hospilis. Under such a commission at
the Federal level we might inaugumit experiments of different character in half a dozen typical states

where state governments are willing to cooperate with the profession.

One experiment might conceivably be pretty close to a social insurance scheme. (There may be some state in the United States that is ready for that.) All right, let's go ahead and organize the plan, and then, after a period of years, let's evaluate what was accomplished in that state, comparing it with other states where more conservative plans were worked out.

The Government, in all its wisdom, can't settle this thing. Certainly the medical profession, in all its wisdom, can't settle it. But I believe that the two, getting together and planning some demonstrations in a few of our state "laboratories," can, over a period of years, come to decide what is best as a pattern.

What is needed in the fields of medical and hospital care is not "socialized medicine" or "state medicine", but better-organized medicine. It should be so well organized that while it remains largely in the hands of private practitioners, it will reach rich and poor, city and country folk, children and adults, employed and unemployed—not only after disease has gained a foothold but beforehand, while the individual is still well and strong.

-LEVERETT D. BRISTOL, M.D.

This is a condensation of parts of the testimony given by Dr. Leverett D. Bristol at hearings of the Senate Subcommittee on Wartime Health and Education. Dr. Bristol is medical director of the American Telephone & Telegraph Company and chairman of the health advisory council of the U.S. Chamber of Commerce. See also other testinony in this and last month's issues.

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*Swartz & Reilly, "Diagnosis and Treatment of Skin Diseases", p. 66.

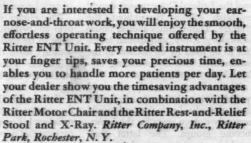
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Can We Lower Costs Through a Government-Clinic System?

Admiral McIntire declares good care possible without socialization



It is questionable whether compulsory medical care should ever be imposed on the citizenry at large. But yet there is one place where I believe the Government can well afford to help. That is with the cost of medical and hospital care.

To provide good care and still keep the practice of medicine efficient and morale good, the states and the Federal Government should establish clinics throughout the country. These clinics should house laboratory, X-ray, and special facilities to be used by all doctors in the community, thereby reducing collateral costs to the patient.

Well distributed, they would quickly bring about a much better form of medical practice and would certainly reduce costs for the lower-income groups. The latter then would have money enough to pay a moderate fee for hospitalization.

I suggest setting up diagnostic

facilities very much like the outpatient clinics we see at some of our better institutions. (I believe we should not attempt to mix the hospital program with the health and diagnostic clinics.) In these clinica man who earned, we'll say, \$1,800 a year, and who had sickness in his family that required more than average care, would be able to get the service he needed.

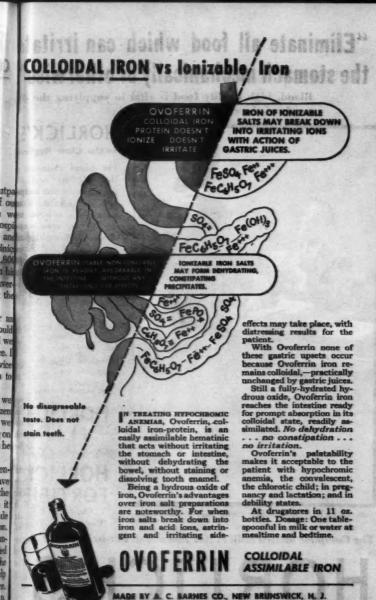
The clinics should be under an over-all system, since they would have to be well established and we couldn't leave that just to chance. I think the Public Health Service would be the best organization to supervise them.

If we apply the clinic method we do not disturb the right of a citizen to select his own doctor. Nor do we prevent the doctor from carrying on his professional work as he thinks he should.

During the war, thousands of enlisted men's wives and children have benefited tremendously by the EMIC program. In my opinion it should be expanded and made permanent throughout the nation. If a health program is ever organized, this plan should be included in it. It is a fine example of how the Government can be of great help without upsetting medical practice.

-ROSS T. MC INTIRE, M.A.

▶ This is a condensation of parts of the testimony given by Vice Admiral Ross T. McIntire, Surgeon General, U.S. Navy, at hearings of the Senate Subcommittee on Wartime Health and Education. See also other testimony in this and last month's issues.



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Postwar Planning for Hospital and Health Facilities

Surgeon General estimates probable requirements and costs



The demand for hospital care seems certain to exceed anything we have known in the past. We must plan soon to meet this demand.

The voluntary or nonprofit hospitals have always relied heavily on private contributions to maintain their existence. Despite the traditional low salary level of nurses and other personnel, hospitals rarely show an operating profit. As long as private contributions were forthcoming freely, as they were in the ast, most hospitals were able to truggle along and meet their oprating deficits through community chest and other contributions. Howwer, the gradual reduction of high individual incomes and private fortunes now tends to jeopardize this source of support and constitutes a serious threat to the continued existence of the voluntary hospital along traditional lines.

This is a condensation of parts of the testimony given by Surgeon General Thomas Parran, U.S. Public Health Service, at hearings of the Senate Subcommittee on Wartime Health and Education. See also in this and last month's issues other reports based on the hearings.

It now seems certain that the socalled charity aspect of hospitals will become of less importance, and that they must be operated in a more businesslike manner and receive the full cash value of service. Hospital personnel must be paid at rates commensurate with the services rendered. It also follows that the private patient cannot continue to be charged to cover the cost of charity service. If the cost of hospital care is to kept within reach, and the quality of care maintained, the future development of hospitals must include more efficient design. better business management, higher professional standards, and especially some means of spreading the cost to the individual.

General hospital and public health facilities should be distributed so as to meet more equably the health needs of the whole population. Private hospitals have perforce been located in areas with sufficient population, wealth, and medical skill to make their operation possible. As a result, they are not distributed in proportion to need. Some areas are overbuilt and more are underbuilt.

Only about two states have control over the establishment of new hospitals or their architectural design, and that is exercised through state licensing laws. In the other states, anyone may build a hospital as he chooses. There has been almost no cooperation between hospitals and public health programs, either as a means of conserving space, equipment, and personnel, or as a measure to provide coordinated services in isolated areas.

HOSPITALS FOR CHRONICS

Of all the types of illness requiring hospitalization, chronic disease has been the most neglected with respect to facilities. At the present time, most institutionalized patients with chronic conditions are found in "poor farms" and nursing homes. In many states, the latter are subject to no official control of standards.

The so-called chronic diseases, as such, usually require little more than routine custodial care which is must less costly than hospital care. Patients, however, are subject to other acute illnesses as well as acute phases of their chronic conditions. This requires that complete hospital facilities be readily available.

Three ways of handling this problem have been suggested. In order of preference they are:

¶ A domiciliary type of institution having only infirmary facilities, but conveniently accessible to a complete general hospital and serviced by the staff of the general hospital.

¶ A separate institution having complete hospital facilities.

¶ A wing or section of a general hospital.

MENTAL HOSPITALS

Nervous and mental disease hapitals are habitually overcrowd and many are in a poor state of pair. It is generally assumed that at least five beds per 1,000 population are necessary to give reasonably adequate care to nervous and mental patients. Nineteen states equal or exceed this ratio. The other twenty-nine show a deficit.

CANCER CLINICS .

More special cancer clinics are required. Since cancer services are expensive and beyond the reach of a large proportion of the population, cancer control is becoming more and more a public health responsibility. At the present time only 392 recognized cancer clinics are in operation.

TUBERCULOSIS BEDS

The number of tuberculosis bed required is generally estimated at two beds per annual death from tuberculosis. Only nine states equal or exceed this standard.

OTHER FACILITIES

Questions are often raised by communities as to the desirability of other specialized hospitals, including those for heart disease, diabetes maternity, contagious disease, and children's illnesses. I feel that, in general, the treatment of acute conditions of all types can best be handled in specialized departments of the general hospital. To do this effectively, however, more careful attention must be given to functional planning. —THOMAS PARRAN, M.B.

Ctubborn Cases of SQUAMOUS ECZEMA

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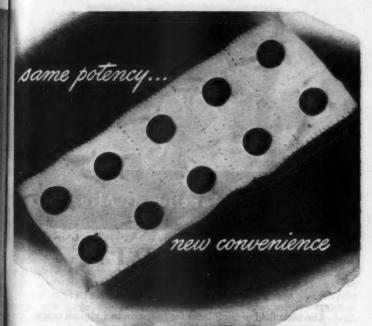
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Nation Held Unprepared for Veterans' Care

Paid use of all nation's facilities and personnel is advocated



The present medical care of veterans leaves much to be desired. Veterans hospitals are in the backwaters of medicine, many in isolated places. And all lack contact with the living forces of medicine with the teaching and research centers, large voluntary hospitals, and medical associations and centers through which the progress of medicine is registered.

New veterans hospitals should be built near large medical centers. Teachers and specialists from teaching and general hospitals should be called on to serve as active consultants and as visiting physicians, in order to provide veterans with the most scientific kind of medicine. Practicing physicians should be invited to assist in medical care in these hospitals and in outpatient services.

At present, every veteran is en-

titled to medical care for any illness that requires hospitalization, whether service-connected or not. Outpatient care, however, is given only for service-connected illnesses.

This arbitrary subdivision leads to hospitalization of cases which could just as well be given ambulatory care. These patients are hospitalized, not because they need hospital care, but in order to make them eligible for care, and hospital beds are unnecessarily occupied. This could be obviated by providing more adequate outpatient departments, and by altering regulations,

With the discharge of 10,000,000 veterans from the military forces, the medical problems of the Veterans Administration will become stupendous. It is difficult to see how they can be met. With their families, veterans of the present and past wars will constitute close to one third of the population of the U.S.

While there can be no dissent from the view that our veterans and their families are entitled to the best medical care, there is some question whether good medical care can be made available to them by present methods. It would seem wiser for the Veterans Administration to assume financial responsibility for paying for this medical care.

This is a condensation of parts of the testimony given by Dr. Ernst P. Boas at hearings of the Senate Subcommittee on Wartime Health and Education. Dr. Boas is chairman of The Physicians Forum, New York. See also other testimony in this and last month's issues.

and to make available to veterans all of the medical facilities and medical personnel of the community.

To bring good medical care to the country at large and to provide for the needed extension of public health and preventive services, fully equipped health centers, smaller general hospitals, and large general hospitals must be built.

Health centers will be the units in which the preventive medicine and public health work of the local community will be established. They should include facilities for offices of physiciars of that area, who, with proper equipment and working as a group, can take care of many of the local needs.

These health centers should be integrated with county or district hospitals, and these hospitals in turn should be related to larger hospitals in the urban centers where the most difficult cases, and those requiring the most specialized treatment, will be taken care of. Many communities have not the financial resources to establish such institutions, and Federal funds will have to be made available for their construction.

With such a set-up, doctors will be attracted to the smaller communities and will be able to practice good medicine. Innumerable opportunities will become available for doctors discharged from the armed services. But if these services are to be fully utilized, and available to all, funds will have to be provided for their maintenance and for the payment of doctors who work there.

In many parts of the country local communities will be unable to provide these funds, and Federal funds will have to be made available. In part they can be provided from funds that would otherwise be allotted to special veteran facilities, in return for which veterans would be entitled to complete care.

Neuropsychiatric ailments accounted for 1,340,000 of the 3,836,000 draft rejections up to April 1944. In addition, some 30,000 service men are being discharged each month for neuropsychiatric disorders. This does not take into consideration the increase in emotional disorders in the general population, resulting from the war, bereavement, and the disruption of normal family life.

The civilian mental hospital system has been allowed to deteriorate, as a result of financial stringency during the depression, and then as a result of the war and the withdrawal of trained personnel from such institutions. The hospitalization of mental diseases has always been assumed by government and the rehabilitation and expansion of such facilities are urgently needed.

Outside the realm of the psychoses that require hospitalization, vast numbers of patients suffer from psychoneuroses which incapacitate them for normal living. Psychotherapy for such individuals is very expensive. Hospitalization is unnecessary. Care can be given in outpatient clinics. These will require some subsidizing, and particularly the training of personnel. Mental hygiene clinics are sorely lacking.

There are little more than 3,000 registered psychiatrists in the U.S. at present. This number is grossly inadequate for the task facing us at the end of the war. The training of psychiatrists is a prolonged and

ALLY ENHANCED EFFECT OF RELAXATION TRAL NERVOUS SEDAT PLUS ATROPINE SULFATE PLUS HYOSCINE HYDROBROMIBE G.I. DISORDERS OF SPASTI

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-so important in spastic pathologies-by sedation of the central nervous system, supported in certain cases by the central action of scopolamine.

Donnatal is available in bottles of 100 tablets, each tablet containing the formula illustrated above

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Phenobarbital helps control the psychogenetic factor

DONNATAL affords all the advantages of ntural belladonna alkaloids-

NIFICANTLY NON-TOXIC

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expensive procedure. Inducement to enter this field must be found, if necessary in the form of subsidized courses of study.

Funds will be necessary for a greatly expanded program of research in mental disorders.

-ERNST P. BOAS, M.D.

[The Physicians Forum, of which Dr. Boas is chairman, roundly advocates Federal health insurance. The platform of the group, as set forth in its bulletin recently, follows.]

Federal insurance is a governmental project and governmental

insurance is compulsory.

Why insurance: Because people cannot budget for complete medical care. The cost is unpredictable, and may be far beyond the ability of the family to pay. The cost of illness must be spread among those who are well.

Why compulsory: Even when the cost is spread by insurance, people usually will not take advantage voluntarily of insurance plans because:

 Illness is unpleasant. It is much easier to budget for something pleasant, like a car or a radio.

(2) Illness is something which may not happen. Interest in health insurance is in direct proportion to the amount of illness the family has experienced.

(3) Plans for complete medical care now cover, by the admission of Dr. Fishbein, only 5 per cent of the population of the United States.

(4) Hospital insurance covers less than 15 per cent of the population, and does not cover doctors' fees

Why Federal: Insurance should be by Federal rather than state law because:

People do not stay in the same state. Vast numbers of workers and their families have moved from one state to another in war industry. They will be dislocated again when the war ends; in fact, they are beginning to be dislocated again now.

People in military service may not return to their states of origin.

Some states are wealthy and well equipped for medical care, whereas others lack funds and are inadequately equipped.

The Federal Government can set up standards which are uniformly high in all parts of the country, whereas state projects like workmen's compensation work better in some states than others.

The Federal Government is equipped to administer social security and can extend it to health insurance with the least possible overhead cost.

Federal services are less accessible to political influences than state services.

Federal health services have a record for decentralized administration.

Any Covernmental plan for health insurance should take into account the organization of medical practice as it functions at present,



A true mercury-gravity inskrument... scientifically accurate and guaranteed to remain so.

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Get the FACTS and you will have a Lifetime Resumance of

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demarks sequence of audiescent demarks es often more serious than the purely physical aspects—but the cure of the former depends on eliminating the infection. Effective treatment will be welcomed by every physician.

Clinical investigations* and experience in daily practice have shown the simultaneous administration of staphylococcus vaccine and toxoid to be more resultful in the treatment of staphylococcal infections than when either is used alone.

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Indications: For staphylococcal infections, particularly carbuncles, acne, furunculosis, osteomyelitis, and infectious eczematoid dermatitis. The National Drug Co., Dept. I, Philadelphia 44, Pennsylvania.

"Etris, S., J. Immun. 46:309 (May) 1943; Fanst, F. H., and Etris, S. J. Immun. 46:315 (May) 1943; Goodman, M. H., Arth, Deem. & Syph. 47:440 (May) 1940; Jordan, C. H., Uref. & Cof. Ros. 47:155 (March) 1942.



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menses are among the most common complaints for which female patients seek professional advice.

Ergoapiol has long been recognized as a highly efficient emmenagogue. Its unique inclusion of all the alkaloids of ergot (prepared by hydro-alcoholic extraction) assures a balanced action—synergized by the presence of apiol (M. H. S. Special), oil of savin, and alain. By helping to induce pelvic hyperemia, and stimulating smooth, rhythmic uterine contractions, Ergoapiol often provides welcome relief in many cases of functional disturbance.

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Supplied: In ethical packages of 20 capsules.



and should encourage trends which make for improvement in the distribution and quality of medica care. To accomplish this the Wag ner-Murray-Dingell bill shoul? be so drawn as to make its provision readily adaptable to varying loca conditions. In addition it should be based on fundamental characteristics of medical practice, which are

(1) Medical schools and hospitals are basic for teaching and for research in medicine. In addition they initiate the dissemination of advances in medical knowledge to the medical profession through the medium of medical meetings and scientific journals.

(2) Rapid progress is being madin all branches of medical knowledge and this progress is reflected in the prevention and cure of illness.

ness.

(3) Group medicine is highly developed, and the development is proceeding at a rapid pace. By practicing in cooperative groups, in hospitals, outpatient clinics, health centers, doctors are in the best position to offer the highest quality of medical care.

(4) The advantages of specialized training, judgment, and skil should be available whenever needed to all persons who require medical care.

(5) There is widespread recognition among the medical profession of the importance of the personality of the patient in the prevention and treatment of disease.

(6) The family and its economic and social setting in the community has also a direct bearing on health and illness.

(7) The availability of medical care is an important factor in the prevention of illness.

SHRINKAGE IN MINUTES



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1:52 P. M. Inferior and middle turbinates are highly engorged and in connect with the septum. The airway is completely blocked.



2:01 P. M. Maximum shrinkage has been obtained 9 minutes after two inhalations from Benzedrine Inhaler. The airway is open.

LASTING FOR HOURS



3:15 P. M. Airway is still open. Benzedrine Inhaler produces a shrinkage of the mucosa equal to, or greater than, that of ephedrine.



4:00 P. M. Two hours after treatment, shrinkage persists. Benzedtine Inhaler shrinkage lasts 17% longer than that of ephedrine,

A better means of nasal medication

In reporting their carefully controlled investigation of vasoconstrictive drugs, Butler and Ivy state that inhalers and sprays are preferable to nasal drops, and are—in most cases—"the better means of nasal medication."

Arch. Otolaryng., 39:109-123, 1944.

Each Benzedrine Inhaler is packed with racemic amphetamine, S.K.F., 200 mg.; oil of lavender, 60 mg.; and menthol, 10 mg.



Smith, Kline & French Laboratories, Philadelphia, Pa."

Benzedrine Inhaler

Rapid, Complete and Prolonged Shrinkage 81 scientific papers, published here and abroad, furnish the background for the new Biodyne Burn Therapy*

resulting in faster healing; relief of pain; decrease in formation of scars and keloids.

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PRODUCTS WITH PEDIGREES

Medical school research affords unbiased evaluation of new pharmaceuticals



Today more and more pharmaceutical manufacturers are turning to medical schools for clinical evaluation of their products. By this means, hundreds of new or improved preparations are subjected to exhaustive testing before being marketed. Interest in this testing centers around the fact that it is done by university research groups—chemists, biologists, and clinicians—whose opinions are not likely to be influenced by commercial factors.

Naturally not all new preparations are evaluated by medical school personnel. But the trend in that direction is unmistakable.

Medical schools in the past seldom accepted financial aid from pharmaceutical houses for research. In recent years, however, an increasing number of manufacturers have found the universities willing to receive fellowship grants for the study of promising new drugs.

Both the schools and the manufacturers have benefited: schools have gained funds to enable deserving graduate students to carry on their research work. The manufacturers—through reports and published papers—have been able to confirm the value of new therapeutic products and thus market them successfully.

The final test of any pharmaceutical product is obviously its acceptance by the medical profession. Manufacturers know this, and most of them are inclined to think twice before introducing a drug that has failed to win the favor of impartial clinicians.

Medical-school research on pharmaceutical products may best be illustrated by a case history:

A manufacturer has developed a new sulfa preparation. He believes it has advantages over currently recognized compounds; but he needs confirmation. He therefore consults the dean of a medical school with a reputation for sound clinical research. The manufacturer offers to grant the school a fellowship for a year's investigation of his product (realizing, of course, that the findings may be adverse).

The school accepts, subject to the following provisions: (1) that the manufacturer will make available all chemical, pharmacological, and therapeutic data about the product; (2) that he will suspend all marketing and promotion of the product until the research has been completed; and (3) that he will abide by the school's clinical findings in his advertising of the product.

The school, in turn, agrees to furnish a full report and to permit those who conduct the investigation to publish their findings.

Assigned to supervise the study is

a member of the medical school faculty-possibly the professor of experimental therapeutics or the research professor of clinical medicine.

He in turn selects from among his graduate students or assistants the fellow who will make the study and arranges with other departments of the university for any collaboration needed.

When the preliminary investigation is completed, the fellow and his associates prepare and sign jointly a report for the manufacturer. Jointly, too, they outline their findings in a paper to be published in one of the medical journals. In addition to describing positive results of the new product, the paper notes any side effects which may have been observed, so that the preparation may safely be employed.

The product is now ready for clinical tests on a larger scale. Staff physicians of the hospital with which the school is affiliated, if impressed by the findings of the preliminary study, agree to try the product in the wards or in the outpatient clinic. Meanwhile, the manufacturer has enlisted the interest of other groups of doctors. Possibly additional side effects will be noted in

the course of these more wide spread tests.

Informal reports and the published paper presently become the basis for presenting the new product to the Food and Drug Administration and, subsequently, the medical profession. Often about eighteen months after the research his begun, the manufacturer will have the product on the market.

Cost figures of one active pharmaceutical house give a cue to the scope of present-day commercial research. Last year this company (not the largest) spent well over \$600, 000 on the development of new products and more than \$80,000 on clinical testing of those products.

In the evolution of the more important new preparations, there is a growing tendency for manufacturers to pool their efforts. Penicillin, sulfathiazole, and diethylstilbestrol are among a number of products that have been developed in this way. In the case of the latter, a dozen or more companies cooperated and the total expenditure on research was enormous. One of the diethylstilbestrol producers alone made a research investment exceeding \$70,000.

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th Theropoutic Efficacy—TARBONIS is nati-inflammatory, is decongestant, and romotes resolution. It is of proven value a the control of industrial dermatoses isgainst a wide range of irritants), eczema, poriasis, seborrheic dermatitis, certain nea infestations, lichen simplex chronism—in fact, whenever tar is indicated.

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As Effective Barrier — Wide use in industry has demonstrated the protective efficacy of TARBONIS against skin irritants of almost every conceivable nature, and under exposure to all kinds of ordinarily disturbing physical conditions — excessive heat, dryness, steam, etc.

TARBONIS, a unique tar ointment, presents all the therapeutic efficacy of crude tar in a new, highly cosmetic form.

Its active ingredient is a liquor carbon's detergens (5%), made by a process distinctly its own.

The therapeutic efficacy of tar is attributed to its complex contents of phenol and cresol derivatives, its sulfur compounds, its unsaturated hydrocarbons. In the liquor carbonis detergens of TARBONIS these compounds are present in notably higher concentrations.

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Physicians are invited to send for clinical test sample and comprehensive, illustrated brochure on tar therapy.

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Joint Federal-State Aid for Chronics Held Essential

Problem will get out of hand unless action is immediate, says M.D.



We have found ourselves caught in a rapidly swelling demand for our of the chronically ill aged, with which we cannot keep pace. Hospital beds are filled by the acutely ill. The availability of auxiliary services, such as private licensed commercial nursing homes, visiting nurse service, and philanthropic homes for the aged, are very limited in number and spotty in availability. Boarding houses are mushrooming all over he country and are filled with sick people who are grossly neglected.

This situation is focused for us by he nation-wide network of county welfare boards for old-age assistince, operating under standards set and funds made available by the Federal Security Agency. These funds, merged with state and county funds, are available to pay for care, but facilities are not available. Hospitals already taxed to capacity cannot afford to accept the chronically ill.

The problems of chronic illness are of infinite variety and involve the rich as well as the poor, the young as well as the old, and all racial and nationality groups. An analysis of the United States Census for 1920, 1930, and 1940 indicates that we must expect a steady increase, until 1980, in the number and proportion of persons over 65 years of age in our population. Also, the figures of the National Health Survey (1935-36) indicate that the public welfare administrator will be overwhelmed by the burden of the chronically ill indigent, unless drastic steps are taken now.

The problem has reached such proportions as to constitute a public health as well as a public welfare responsibility. Government—Federal, state, and local—must assume responsibility for its solution, in cooperation with existing philanthropic undertakings such as general hospitals and homes for the aged and for children, all of which have a contribution to make to a comprehensive program of prevention, diagnosis, treatment, custodial care, and

This is a condensation of parts of the testimony given by Dr. Ellen C. Potter at hearings of the Senate Subcommittee on Wartime Health and Education. Dr. Potter is chairman of the Joint Committee of the American Hospital Association and the American Public Welfare Association. For another aspect of the chronics problem, see "Long-Term Treatment, Budgeted Fees Urged for Chronics," in this issue.

financing. The problems of chronic illness are further complicated by the lack of adequately trained physicians, nurses, and medical social workers.

The medical student and the nurse in training must, in the future, be well grounded in the diagnosis, prevention, and treatment of chronic disease; the physician and nurse now practicing must be stimulated to acquire a working knowledge of and interest in the handling of the chronically ill, both old and young.

This implies expansion of general hospital facilities in order that internes, staff, and student nurses may be prepared to meet the demands for care of the chronically ill. Extension courses for the physician who is in private practice are needed to bring him up to date in the expanding field of geriatrics. The general or chronic hospital is the center from which such educational service should radiate.

Acknowledging the lack of facilities and of personnel equipped and qualified to provide care for the chronically ill, there is need for immediate and for long-term planning in a variety of fields.

Its objectives should include:

¶ Formulation of a comprehensive community program to meet

the needs of the chronically ilprogram related to types of disable ity, age, economic status, etc.

¶ Inclusion in the plan of existing philanthropic institutions, and state licensed proprietary nursing horners.

¶ Development of standards of physical plant and equipment suited to the needs of rural as well as urban communities.

¶ Expansion of general hospitals and recreation of the almshouse as

chronic hospital.

¶ Development of programs of training for practicing physicians nurses, and related personnel, in the fields of chronic illness, as has been successfully done in industrial medicine and venereal-disease control.

Federal grants-in-aid to the states, subject to standards set by the Rederal agencies involved, for (1) structural expansion of suitable existing institutions or new construction; (2) assistance for indigent (or medically indigent) chronically ill persons, young or old, in institutions meeting Federal standards.

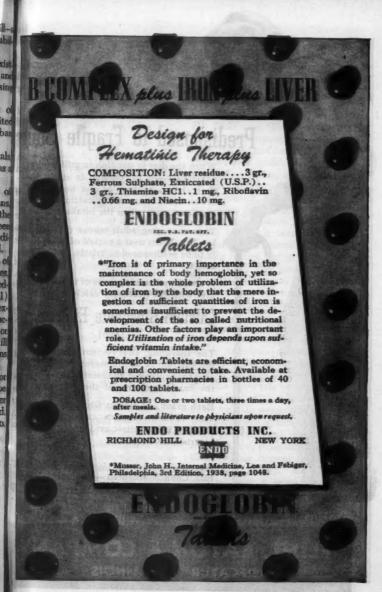
These objectives cannot wait for postwar action. An attempt must be made now to reach them not later than the early reconversion period.

-ELLEN C. POTTER, M.D.

In God We Truss

oping to escape the draft, he showed up for his physical exam wearing a borrowed truss, told the examining surgeon that he had been wearing it for fifteen years. "Hm," mused the doctor, "that ought to put you in 6-F." "What does 6-F mean?" the dodger wanted to know. "It means," replied the surgeon, "that in six weeks you'll probably be in France. Next time try wearing your truss right side up!"

—J. E. PERRY, M.D.



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By A When the diet is not rich in milk and grees pages. vegetables-as is common in adult dietsders. the calcium content of the bones will be Even drawn upon, inasmuch as calcium excretion expec continues even when the intake is deficient no lav

Thus the aging adult whose diet has been readal low in calcium over a period of years is like ly, me ly to be predisposed to brittle, easily broke

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The sparkling, effervescent form in which the calcium is administered makes it suitable for prolonged administration-even for the finicky appetite of the elderly person.

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What They're Reading

AESCULAPIUS IN LATIN AMERICA

By Aristides A. Moll, Ph.D. 639 pages. 179 illustrations. W. B. Saunders. \$7.

Even though historians are not expected to be spellbinders, there is no law against making history more readable than it is in this tome. Surely, medicine south of the Rio Grande has not been the dull saga set down by Dr. Moll. Only because the author has given such a fine chronological record—a record which must have required research of Garganwan proportions-may his ineptinde at story-telling be forgiven.

Perhaps his biggest error has been b whet the reader's appetite with wit. add bits of Indian lore. For a taste of these, together with stray tales of nedical doings in Spanish colonial days, makes it all the more difficult to swallow the main fare—page after nate page of dates, names, and statistics.

One would like, for instance, to know more about the Ecuador Ouijos; for here was a tribe whose childbirth custom required the father to take to his bed after the blessed vent, while the mother immediately got busy with her regular household duties. Papa spent the postparum period fasting strenuously, metimes dying of starvationhich must have been a big help to

Again, one would like to know ore about the Araucan surgeons.

Dr. Moll says they developed "a sort of superlaparotomy": They cut open the patient's side, sliced off a piece of liver, which they forced the poor fellow to eat, and then sewed up the incision with colored yarn. Oddly enough, it is claimed, the patient often recovered.

Then there were certain tribes whose custom it was to celebrate the advent of menstruation. The shindig turned out to be anything but fun for the guest of honor: Sometimes she was brutally tortured; if more fortunate, she was let off with the extraction of a canine tooth.

It seems, too, that there were professional abortionists among the South American Indians, but the historian tells us nothing of their exploits. He does, on the other hand, describe "a certain widespread bedside technique" in which the Indian medicine man would smear his face with soot, then secrete in his mouth a few pebbles, some worms-maybe a frog or two. Approaching the patient (whose ailment he was supposed to share), the "doctor" wouldn't say a word (naturally, with that mouthful!), but he'd manage to do enough grunting and groaning to indicate his great "distress." After a fitting period of silence, accompanied by considerable frothing at the mouth, the healer would then go into the feature part of his act: Grabbing the patient by the nearest arm or leg, he'd maul

for

him in a manner to put any chiropractor to shame—climaxing the workout by spitting his mouthful of pebbles, worms, and whatnot into the sick man's hand. The patient was to hang onto this choice collection come hell or high water—for hadn't the healer just performed a miracle in extracting the objects from the patient's body? (Of course he had and that'll be two dollars, please!)

Taken as a whole, Dr. Moll's record contains little of this sort of stuff. It does, however, set forth the date of every epidemic, the name of every physician who made any contribution to Latin-American medicine between 1492 and 1942. It also traces the influence of the French, the Germans, the British, and ourselves upon medicine south of the border; and it tells when and where

the first hospitals were establish in each of our sister republics. (T Spaniards were way ahead of North American forefathers, seems; Santo Domingo had a hostal in 1503–160 years before a first such institution was opened at the United States-to-be.)

Still in all, the reader gets the impression that this is not the whole story of Latin-American medicine. Many of its social and economic as pects have been neglected in the thor's anxiety to list-for examplethe dates when boards of health were established in the various republics, or when some prominent surgeon became a cabinet member in Paraguay. The physician in Minneapolis who reads the book to get a picture of what general practice is like in Montevideo will be in for a disappointment. -JOHN MORGAN



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Hexestrol-Merrell, a new synthetic estrogen, produces the same clinical response as diethylstilbestrol, but has considerably less tendency to cause toxic side reactions.

When adequate dosage (average 2 mg, daily) of Hexestrol-Merrell is employed, the incidence of nausea is only one-quarter to one-half that observed with diethylstilbestrol in therapeutically equivalent dosage, and is of significantly milder degree.

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White 0.2 mg. Yellow 1.0 mg. Orange 3.0 mg. All three strengths are available at prescription pharmacies in bottles of 100 and 1000.

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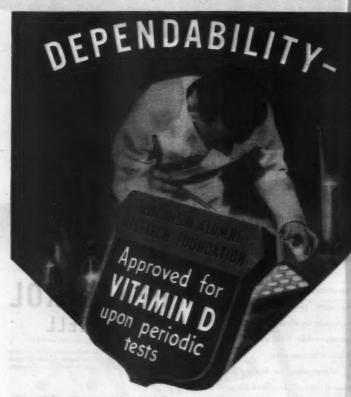
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CIO Head Urges Federal Support of National Health Program

Subsidy of medical education suggested as labor reveals postwar aims



an one knows better than the American worker the need for better medical care. The war has brought that need home to the whole American people through the diocking figures on Selective Service rejections. The war has also demonstrated, through the enormous increase in medical facilities for military purposes, that if the American people decide they need a similar increase in civilian facilities after the war they can have it.

In war production we have proved that all groups in the American community can work together harmoniously toward a given end, with the Federal Government a useful partner in bringing these groups together. We now face the problem of maintaining that harmony and using our productive capacity for the welfare of our country and the whole world. It is a problem, but it is even more a chal-

lenge-nowhere more so than in the field of health and medical care.

To meet the challenge we must take a good look at the situation confronting us. Facts and figures show that if the facilities now available and the medical practitioners now trained could be redistributed, the American people would be adequately cared for. But there is no reason why we should limit ourselves to existing facilities if it can be demonstrated that more are needed. We have, or we can train, the necessary number of physicians, nurses, and other personnel. We have, or we can create, the means for producing the necessary professional equipment. The problem is one of organization.

Adequate analysis will demonstrate that the medical profession, the hospitals, and all groups concerned with public health are today being asked to perform an impossible job. They are being asked to supply adequate medical care to the individual citizen who, taken alone, cannot afford to insure him-

self and his family.

The bill introduced by Senators Wagner and Murray and Congressman Dingell looks in the right direction. But I believe that none of its sponsors or supporters has closed [Continued on page 98]

This is a condensation of parts of testimony given by CIO President Philip Murray and other labor officials at hearings of the Senate Subcommittee on Wartime Health and Education. See also other testimony in this and last month's issues.

COUGH

The accompanying cough present in many affections of the Respiratory System is usually part of Nature's defense mechanism. The complete suppression of the cough by the use of drugs may be harmful, and yet the troublesome cough, particularly if it is associated with retrosternal tightness, or muscular, or pleuritic pain, will rob the patient of much needed rest.

The value of externally applied moist heat for the relief of

these symptoms is recognized by many physicians.

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o-Synephrine Sulfathiazolate, a chemical union which provides powerful vasoconstriction and ample bacteriostasis—a most effective combination when dual action is indicated.

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his mind to possible amendments.

The average physician's income is subject to great fluctuations, depending upon the prosperity or depression of the country. Usually he has only a limited span of year at peak earning capacity. During his declining years much will depend upon the hazards of his community or region. Many physicians throughout their lifetime never have a p od of high earnings, even while they serve a far heavier load of patients than their more successful colleagues. The practice of charitable medicine is not good for the economy, however rewarding physicians may find it spiritually.

If the same expenditures now made for medical care were derived from the annual contributions of all who in the course of a lifetime might need medical care, the burdens would be averaged over the whole population. Only when we as a nation face this problem in the aggregate will we begin to put our emphasis on preventive medicine. By distributing the burden, we shall put a premium upon discovering ways for reducing not only the economic cost but the social cost as well.

On the question of organizing industry, labor, agriculture, the medical profession, and the general public to determine our needs: I should like to see a national joint committee responsible to the President and the Congress for a report on national health and medical care; and I should like to see localities throughout the country organize similar committees to draw up statements of local needs and present these statements to the national committee.

Some Federal funds will be nec-

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The trigger mechanism



of hemorrhoids

VENOUS ENGORGEMENT, the trigger mechanism of hemorrhoids, can be set off by simple constipation, by a bout of diarrhea, by pregnancy or by any one of many well known etiologic factors.

'Anusol'* hemorrhoidal suppositories exert an emollient, decongestive action either to suppress this trigger mechanism, or to afford relief from its resulting pain, discomfort and other sequelae. Yet 'Anusol' hemorrhoidal suppositories contain no substance which will mask more serious pathology or produce unwanted systemic effects. Each 'Anusol' hemorrhoidal suppository is composed of bismuth subgallate 2.25; bismuth oxyiodide 0.04; bismuth resorcin compound 1.75; Nicaraguan balsam (medicinal) 3.00; zinc oxide 11.00; acid boric 18.00, in a base of purest cacao butter, benzoinated lard and beeswax, q. s. ad. 100.00. Boxes of 6 and 12 suppositories.

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essary to enable localities to finance their needs. Some Federal aid may be necessary to expand the opportunities for medical training and education. But more important is the realization that the problem of national health is a matter of national concern—to be solved by cooperative planning and action. I can assure you that the 5,000,000 organized workers whom I represent are eager to cooperate.

-PHILIP MURRAY

[Mr. Murray's testimony was supplemented by a nine-page memorandum, prepared by the CIO. Following is a condensation of its more important passages.]

The low status of our health is evidenced by Selective Service records and by mortality and morbidity statistics. Death rates in the U.S. compared with those in other nations indicate that in infant mortality we rank eighth; our childhood and adolescence death rate ranks fifteenth; and in mortality from ages 35 to 65 we rank twentieth.

The relationship between high mortality and inadequate medical care can be demonstrated with many diseases. Yet informed authorities are of the opinion that with full application of available medical skill and facilities we could reduce the annual number of deaths by a third or even a half.

The health picture is equally depressing in terms of diseases and defects. If it were possible to examine every American irrespection age or sex we might find son thirty million people suffering froserious chronic ailments, orthor dic impairments, or sensory defect

The National Physicians Comittee found that nearly one-thing of the people put off going to a physician on account of the cost. The economic barrier not only be poorer families from the receipt medical care but deprives manareas of personnel and facilities.

States least able to spare phy cians have contributed proportion ately many more to the milital forces than states best able to spathem. This is important, for it sungests what may be expected and demobilization unless Governmental programs are instituted in time

The distribution of hospital facilities is likewise controlled be wealth instead of by need. Rura areas and economically subnorma regions have relatively fewer publicly owned facilities.

To overcome the uneven incidence of medical costs, these cost should be met through insurance of public medical services. There in no reason to assume that voluntar insurance, commercial or nonprofit will ever assure coverage to all. Government insurance program of a public medical-care insurance plan is the only practical answer Labor is united for such a program The American people will demans such a program if they are allowed to choose. [Turn the page



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ENGLISH THE THE

[The following is from testimony given by George F. Addes, secretary-treasurer of the United Automobile Workers (CIO).]

The UAW-CIO has had considerable experience with voluntary health plans. About half the membership of the Michigan Medical and Hospital Service comes from UAW-CIO ranks.

This experience has demonstrated that such plans do not solve our health problems. They reach only limited groups. In the event of another depression, workers would stop their insurance on the loss of employment.

Health insurance on a compulsory basis, with provision for varying experimentation in group techniques, is necessary.

We also ask consideration of the

following:

1. A plan to assist the doctors and other medical personnel who leave the armed forces.

Special priorities to community, farm, labor and other non-profit organizations for the utilization of Government-owned medical equipment.

 The continuance of medicalcare programs for veterans and their dependents.

4. Development of medical-care programs within public housing projects, and the provision of such facilities as an integral part of newly planned projects.

The success of any Government

venture for the solution of heal problems will depend upon the e tent of labor participation.

[Further testimony was p sented by Dr. Morris Raskin, me cal coordinator of the UAW Hea Institute. Highlights follow.]

The increased work-week been especially severe on the wo an worker, as well as on work generally over 50 years of age. I tigue factors are leading to an crease in industrial accidents a susceptibility to illness. Emotion factors are leading to extreme a vousness, gastro-intestinal dis ders, and varying degrees of heteria.

Pregnant women, subject to ing on discovery of pregnand often conceal their condition. The they may continue at jobs dange ous to their condition.

During a program of mass X-rastudies, active t.b. cases were discovered. But because no arrangments were made to care for the cases and to provide for securit for the family, these people for the most part became foci for spread the disease.

One plant employing over 10,00 has no full-time doctor. In the plant and similar ones there is an increased tendency for first-aid attendants and nurses to perform such procedures as splinting of fractures, opening of abscesses, suturing wounds, treating skin disease and removing foreign bodies in

COOPER CREME No Finer Name in Contraceptives WHITTARK (ANGASTORIES, INC. MEW YORK, N. Y.

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Christmas

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bedded in the eve.

The postwar program of the UAW-CIO calls for a tremendous increase in the construction of hospitals and medical centers. We also recommend that the Army Specialized Training Program be expanded in the post-war period to include civilians.

[What follows is from a statement by Albee Slade, legislative and educational director of CIO's Industrial Union Council for Los Angeles.]

Those opposed to an effective health program want us to assume that everyone can purchase all the care he needs except, possibly, a major operation or extensive hospitalization. Nothing could be further from the truth.

Labor is not concerned with fragmentary insurance schemes. Our members want health security rather than sickness insurance. We want access to doctors who will keep us well rather than cash for being ill.

To achieve a satisfactory level of national health, three things are needed. All require Federal financing.

First: adequate hospital and subhospital facilities, properly distributed throughout the country.

Second: adequate and completely accessible medical care, available to all, through group practice and group prepayment.

Third: public subsidy for the edu-

cation of medical students and post-graduate study by physicing in practice.

The remarkable record made by our Army medical staff has canvinced these doctors and the polic that this is the most effective way of operating, despite starments of the Fishbeins and other fuddy-duddies who are strugging to maintain the status quo.

Regarding the subsidization of medical education: We want to do away once and for all with the partially justified but socially vicious claim that a doctor is entitled to charge all that the traffic will bear because of the great expense which went into his training, Society rather than the candidate for an M.D. should foot the bill.

Federal aid to medical-care plans should encourage initial variation in types of plans. Such a procedure should mean independent development of plans by medical societies, farmer cooperatives, labor unions, and other groups, as well as by municipalities, counties, and states.

This should insure free competition in methods. We also recommend that the Government establish an independent commission to investigate and report the methods used by each group and the effectiveness thereof.

This would assure the rapid discard of less efficient techniques and the quick and voluntary adoption of effective ones.

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Offer limited to members of the medical profession

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Medical School Plans

[Continued from page 56]

"How is such training to be financed? These men have been officers in the Army, Navy, and the Public Health Service. Many of them are married. The range of stipend for fellowships should be not less than from \$2,000 to \$3,000 per year. To this should be added an allowance for research expenses of some \$500. The problem is not solved by the so-called G. I. Bill because these men should be free; they should not be registered for formal instruction. Some funds already exist in medical school budgets for this type of training. Some farseeing foundations have provided for a number of such opportunities during the postwar period.

'It appears that a great deal of individualization in planning this program will be desirable. These men will be older than those previously trained in residencies. They will have had advanced training in some fields and they will not necessarily fit efficiently into the ordinary residency. Many of them will be in

a hurry.

Turning to the subject of postwar refresher courses, Dr. Burwell offered these suggestions:

"First, there is no reason for schools to duplicate. There is ever reason for each school to do t things it is able to do best. It wou be highly desirable to have a great variety of courses.

"Second, men should be selected by competent admissions commitees which will see to it that m and courses are suitably related in each other-so that the instructor will not insult the advanced ground by talking about what they already know or mystify the elementary

"Third, doctors now serving in the Army and Navy wish to have refresher courses dealing with recent advances in medicine. More than one has emphasized the great desirability of participation by teachers of preclinical subjects.

"Before any of these plans can be operated, it will be necessary for the schools to have again on their active staffs many of the teachers now serving with the Army and Navy. Teaching staffs are already stretched to the breaking point. Teachers returning from service will have an important contribution to make Some of the recent advances in medicine are much more familiar to men in the Army and Navy than they are to us who had to stay at home."



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Cycle Billing Eliminates End-of-Month Strain

Auditor shows how multiple mailing cuts overwork and inaccuracy



Not long ago, it cost one of my physician-clients \$450 to shrug off my repeated urgings that he correct his haphazard billing system. He felt (with some justice) that the preparation and typing of statements was a necessary evil and that his secretary should be able to dispose of the job at odd moments-during office hours if necessary. But one day the young lady-torn between a roomful of patients and a large batch of statements-made a bad error. She billed a well-off but miserly widow 50 for an operation that should lave cost \$500. And \$50 was all the physician ever collected.

"I've always dreaded the last week of the month," the secretary confided in me later. "Why must bills reach debtors on the first of the month anyway? Meeting that arbitrary date means a feverish, last-minute job of posting late payments, adding up accounts, typing bills. I have to do it as best I can, because the doctor doesn't like the regular office routine disturbed. So billing in our office means overtime work, frayed nerves, and—as you've seen—inaccuracy."

Another secretary made a similar complaint. "My boss thinks there is plenty of time during office hours to get the statements out. The result is utter distraction. Just the other

day a tart old woman who had to repeat a question added that she'd be perfectly willing to come in some time when I wasn't so busy with the typewriter. Others are obviously annoyed by its clatter. But when I mention this to the boss, he mumbles something about everybody being in the same boat these days. Actually, he just doesn't see any good reason for a secretary to organize her work properly—it isn't that important."

There's a simple solution to the problem—as I've proved to a good many clients. If month-end billing is onerous and hazardous, abandon the custom. Spread the work instead throughout the month. That's the essence of a method called "cycle billing" which is becoming increasingly popular with department stores, public utilities, and other creditors. By eliminating haste and strain, cycle billing helps reduce the probability of error to the vanishing point.

The device is simple:

The secretary divides accounts into equal groups—say four, for the sake of illustration. To each group she assigns a regular and separate billing date. From then on, she mails statements on, say, the 1st, 8th, 15th, and 22nd of each month.

[Continued on page 112]



These two seals tell busy doctors everywhere the story of the quality and dependability of Heinz Strained and Junior Foods.

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Patients (or doctors),

turned into night hawks by the caffein in

coffee, can drink delicious caffein-free Sanka

Coffee and sleep nights,

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Check here if you also	wish samples of pipe tobacco.
ADDRESS.	Mar-97% caffa

Each mailing covers the month is mediately preceding its date. I example, the Dec. 1 billing wo cover Nov. 1-30; that of Dec. the period from Nov. 8 to Dec. 7.

As I've said, the four-mailings cycle is used here only for illustration. Some practices would do very nicely with two or three billings; few would justify more than four.

If you entertain any doubts about increased office efficiency in cycle billing consider the evidence of a secretary I talked with recently: "You'd be amazed at the improvement in our routine," she told me. "Tve always tried to be accurate. But in the old days—when I had to

'My Most Interesting Experience'

MEDICAL ECONOMICS will pay \$5-\$10 for an acceptable description of the most exciting, amusing, amazing, or embarrassing incident that has occurred in your practice. Contributors may remain anonymous upon request. Address Medical Economics, Rutherford, N.J.

crowd all billings into one or two days at the end of a month, and then do a great deal of it during business hours—I just couldn't tum out a good job. Now, billing a relatively few accounts each week, I have time to be accurate. I can check the doubtful spelling of a name (knowing how sensitive people can be about such things!) or the address of a new patient. I no longer overlook last-minute payments. And I need not neglect patients in the reception room."



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As distressing as the local symptoms are the muscle and joint pains of acute respiratory infections and influenza. For these patients, Baume Bengue is especially beneficial. Its contained menthol and methyl salicylate produce a warming local hyperemia which relaxes spastic muscles and loosens stiffened, painful joints. Percutaneously absorbed methyl salicylate affords a well-defined analgesic influence which further allays the generalized discomfort and malaise. Patients demand local therapy for local discomfort; Baume Bengue is a scientific and effective preparation to satisfy this demand.

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SWAN floating SOAP is pure as fine castiles



Ideal for babies!

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Physical Therapy and Budgeted Fees Urged for Chronics

Such a policy helps patients and defeats cultists, says M.D.



there are a number of reasons why the average general practitioner may feel that he cannot undertake the care of the chronically ill. Under wartime conditions, it is difficult to give such people the attention they need. Again, the physician may beleve he has already employed every potential at his command.

The specialist is likewise at a disdisantage. Having made a diagosis, he proceeds by operation or y other means to correct discovred defects. With that, his care of he case terminates.

But the chronic's symptoms may ontinue. He may feel he has exausted every medical resource. Then a friend tells him of a "marvelous" cultist. And to the cultist he goes.

Now, most cultists realize they can do nothing for a chronic in one or two treatments, and this one

frankly tells the patient so. After going through the motions of making a diagnosis—which, by the way, seldom coincides with that made by a physician—he then proceeds to explain the patient's symptoms in simple words. Next step is to sell the necessity of a long term of treatment. Then an over-all fee is set and a plan of installment payments arranged.

With what effect?

The patient is convinced that the cultist's diagnosis is correct, for it was made in words the chronic could understand. The sufferer is convinced that in time he will be relieved, and the cultist gets the case.

By the law of averages, many chronic ailments will eventually disappear—a fact upon which the cultist can capitalize. Inevitably, then, he will be proclaimed as superior to all medical men.

Let's analyze the cultist's methods: (1) He has substituted confidence (born of ignorance) for the conservative opinion (born of experience) of physicians. (2) He has set time and fee limits for the case, which the patient appreciates. (3) He has attempted to treat the patient as a complete mechanism.

There is an answer to our problem. But I cannot agree with the author of "The Case for the Chron-

Here is one physician's reaction to "The Case for the Chronics." That article, in August MEDICAL ECONOMICS, reported prevailing opinion among a number of authorities on chronic diseases. It ascribed indifferent care to general practitioners and asked for a more intelligent approach to the problem.

ics" that it is to be solved by certain medical men acting as specialists in chronic diseases.

In most cases, every resource of medical science is tried on the chronically ill, with the exception of about the only one that could prove beneficial—i.e., physical therapy, properly applied. I am convinced that the average G.P. would do well to learn a great deal more about it.

It is imperative, of course, that the physician be experienced in the use of physical forces in the treatment of medical conditions, particularly those of a chronic nature. He should also be prepared to treat his patient at regular intervals, and to arrange budget payments. In addition, he should lower his unit fee.

This has been my plan for a number of years in treating the chronically sick, and it has produced a gratifying number of "cures."

I am certain that the rank and fi of the medical profession do not sulscribe to my system. Many of the chronically ill whom I have treated have later sought their regular physicians for other causes. They tell me that the doctors-noting their inprovement and learning of what had been done-have remarked. "Well if you like that kind of treatment. it's all right with me." Other practitioners who own some physical theapy equipment have said. "Why didn't you tell me you wanted eletric treatment? I would have given it to you."

Despite these attitudes, I maintain that physical therapy, properly administered to the chronically ill, is the answer to the problem, and a good prepayment plan is the approach. —WILLIAM A. LURIE, M.D.

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INTERNAL IODINE MEDICATION with Hyodin (for merly Gardner's Syrup of Hydriodic Acid) helps is stimulate bronchiopulmonary membranes and premote secretion and liquefaction of mucus. Stable less toxic, more paistable. Each 100 cc. contains 1.—1.5 gm. of hydrogen is dide (resublimed isolite value averages .85 gr. in each 4 cc.). Desages 1 to 3 tsp. in 4 glass water ½ hr. before meals.

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Together, these preparations provide a potent conbination for the treatment of chronic broachitiinfluenza, grippe, common cold, bronchial dyspacunresolved pneumonia, and pleurisy.

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"Sure could go for one of Mom's bean suppers!" "Has dad had the old car painted yet?". . . "Don't forget to prune the roses .

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Morale is a lot of little things (As you, Doctor, know better than most)

eep up morale . . . rite that V-Mail

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Navy say letters

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She'll be wet to her skin!
But the wheat germ in Ralston
Protects from within

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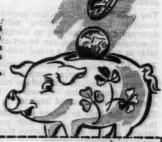
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The "669" Castle Instrument Sterilizer and Autoclave-the favorite of doctors with an expanded practice who want a sterilizer to meet their every

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Mail-Order Gyps Active in Health Insurance

Fraudulent companies aim advertising at doctors



How much can you collect on most mail-order insurance policies?

Much too frequently the answer is, "Nothing." This can be proved mathematically, by logic, or through the competent testimony of practically every state insurance com-

missioner. For example:

An Indiana company offers phyicians a special policy that promises \$200 a month for total disability resulting from accidental injury or confining illness. The advertised cost is remarkably low in comparison with legitimate insurance costs. This company has been h existence since 1930. Its last availble report, for 1943, shows that its isbursements during that year were ses than \$50,000. And that covcred salaries, rent, printing, postage, and all other costs of doing husiness, including all claims paid! It would be interesting to learn what this company uses to pay claims, and how many are paid.

Moreover, this is an assessment company, although its literature makes no mention of that very important fact. It may levy assessments on its policyholders to make up deficits; thus the advertised cost of its so-called insurance isn't always the actual cost.

Prior to 1935, Indiana was the headquarters of several gangs of insurance gyps who operated assessment-insurance concerns. The Federal Government imprisoned a number of them under the mail fraud statutes. The Indiana legislature then revised the state's insurance laws to prohibit organization or licensing of assessment companies doing business by mail. But the law was not made retroactive and some companies organized before 1935 are still in business. It's almost mathematically impossible, however, for them to pay all claims.

A Delaware organization's letterhead proclaims it a "Pioneer of Hospitalization Insurance," but as recently as two years ago the outfit wasn't writing it. A few years earlier this same company left Wisconsin—where it was organized under a cloud, as the state Commissioner of Insurance testifies:

"We filed a complaint with our district attorney and investigation disclosed that Mr. Blank had been operating the company since October 1935. He was careful not to write certificates in this state. We realized that we might have some difficulty in securing a conviction in court, and in September 1936 we stipulated that we would not press our complaint upon Mr. Blank's agreement to discontinue activities in Wisconsin."

[Turn the page]

Mr. Blank thereupon moved his outfit to Wilmington, where, under Delaware's liberal laws, corporate swindles can be operated. Today he is selling his spurious insurance policies in Wisconsin, as well as in the other forty-seven states, by mail!

There have bee some Federal prosecutions of insurance companies for mail fraud-none recently-but, regardless of the extent of the fraud. no state can prosecute an inhabitant of another state for the non-extraditable offense of selling worthless insurance. The insurance crooks have devised a perfectly safe method of robbery.

There has been some agitation for a Federal law that would prevent insurance companies domiciled in one state from selling insurance in any other state, by mail, without first complying with the latter state's laws. In 1943, the House of Representatives summoned witnesses and took testimony preparatory to drafting legislation.

Congressman Hobbs of Alabama told the legislative committee:

"There are at least a thousand so-called insurance companies that never pay losses of any size, and when they do pay one it is merely for advertising purposes. We had one celebrated case in Alabama

where the president of a comp said to one of his friends, who twitting him about the liberality a policy his company was write There is no possibility of forcing pay-off. We have a provision in fin print which says that no death chi shall be paid unless the policyhold shall within thirty days after his mise appear in person at the hou office and make proof of death."

The proposed Federal law is gathering dust in some Washingto pigeonhole, nicely wrapped in re

tape.

Honest as well as dishonest in surance companies do busines h mail, of course. If you're doubtf about any mail-order policy, yo can protect yourself by asking w state insurance commissioner about

The true test of any offer of lisurance is to study the policy itali not the advertising literature. You will be amazed at the number of tricks and evasions which have the effect of reducing the company liability almost to the vanishing point.

The Insurance Commissioner of Pennsylvania cites a typical case:

A widow, after supplying proo of death to a Midwestern company and writing several follow-up let-

Liberal potencies of Iron Sulfate, hematinic Liver Concentrate and absorption-aiding Complex Vitamins B1, B₂ and Nicotinamide ... for economical and more rapid blood building in Secondary

Capsules, bottles of 50 and 100. Thi-Fer-Heptur boxes of 12, 25, and 100. FOR LITERATURE WRITE DEPT. E.

CAVENDISH PHARMACEUTICAL CORP.

25 West Broadway

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Enforced absence due to skin irritation can be both annoying and costly. Especially in war industry, it is important to restore comfort and clear up the condition as speedily as possible.

MAZON with its record of clinical success, even in obstinate skin disorders, offers to be of valuable help. It often brings gratifying improvement where the use of other medicaments fails to obtain

satisfactory response.

Indications include Eczema, Psoriasis, Alopecia, Ringworm, Dandruff, Athlete's Foot and other skin irritations not caused by or associated with systemic or metabolic disease.

Mazon is anti-pruritic, anti-septic, anti-parasitic. It is easy to apply and requires no bandaging.

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ters, finally received a check in "final settlement" of a \$500 policy which had been in effect for fifteen years. The check was for \$6.

Her husband, the letter stated, had belonged to a group which at one time had several thousand members, but in the course of years the number had shrunk to twenty. The association had succeeded in collecting one dollar each from eighteen of these. The cost of collecting the assessment had amounted to twelve dollars, and the six dollars represented the balance due her.

We learn of additional tricks from the same commissioner:

"Other outfits prefer a type of policy that seems to promise payment by the company but that contains provisions exempting it from virtually any claim that can be made against it. Thus, the beneficiary is entitled to no payment, or to only a fraction of the face value of the policy, if the insured dies within a given time of any of a list of ailments. The list includes every ailment of which anyone is likely to die.

"If this does not let the company out, they can insist that something in the insured's life history nullified the claim. In one instance, they refused payment on the ground that they had learned that the insure, who died at the age of seventy-three had suffered from rheumatism when he was two years old. In another case they declared that the policy-holder had been addicted to the excessive use of alcoholic liquer, which as a matter of fact he did not use at all."

"Two Thousand Dollars for Accidental Death," reads one company's advertising. The policy stipulates that the insured must be killed while a paying passenger on a railroad train, bus, or street car, and the conveyance must be wrecked. If you fall out of your berth in a Pullman car and break your neek, your beneficiary is out of luck. The most common forms of accidental death are scaled down to \$100-but even that may never be paid.

"Seventy-Five Dollars a Month If Disabled by Accident," says the ad But again you've got to hit the bulkeye. Eleven specific accidents are designated in the policy. All others pay \$15 a month—for one month only.

"Sickness Benefits up to \$50 a Month," is another promise, but common types of confining illnesses entitle you to payments for only ten weeks, not to exceed \$108 total. Other sickness benefits: \$20 a month

GLYKERON ... a double-action antitustive

It aids in breaking the victors article of couply that are uselessly introductive Dosage. For adults 1.2 tea sponfuls every 2.3 hours or longer, children in preportion. Supplied in 4 or 2.5 cs. and half-gallon bottles. May we wend you valuable brother.

MARTIN H. SMITH COMPANY 150 LAFAYETTE STREET. NEW YORK N. Y.



Bulk-For Perfect Balance

By normalizing "water balance," Mucilose, the non-digestible bulk arative offers early relief and restoration of normal bowel habit.

And besides, it is easy to take, economical, non-caloric, rarely allergenic, and non-absorptive of fat soluble vitamins.

Mucilose



This highly purified hemicellulose is available in 4-ea. and 16-oz. bottler as Mucilose Flahes and Mucilose Granules, Trade Mark MUCILOSE Reg. U. S. Pat. Office

Frederick Stearns & Company

DETROIT 31, MICHIGAN

EAMBAS CITY SAW FRANCISCO WINDSOR, ONTARIO

SYDNEY, AUSTRALIA

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At least 80% of all arthritics (according to outstanding authorities) present ptosis, dilatation and/or atony of the colon, with functional impairment.

To combat such gastro-intestinal dysfunction through thorough systemic detergence Occy-Crystine is widely employed because of its effectiveness in promoting: prampt relief of colonic stasis... marked improvement of liver and gallbladder functions... stimulation of renal clearance of toxins... and release of colloidal sulfur, so frequently deficient in the arthritic economy. Include Occy-Crystine as an adjunct to treatment of your next few cases of arthritis.

PORMAIA Cury-Crystee is a hypertonic substance of pil 4A. made up of the following cellvic ingredients Selfem Mikasifiets, and magnesium sufferin, to which the sulfets, and magnesium sufferin, to which the sulfets and assess, contributing to the maintenance of solvbilly.

OCCY-CRYSTINE

— the sulfur-bearing soline detaxicant-eliminant cells of the sulfur-bearing soline detaxicant cells of the sulfur-bearing soline soline detaxicant cells of the sulfur-bearing soline soli

 -for one month only. "We help the doctor," says the advertising, they do, up to \$3-no more.

The longer you hold such a policy, the less it is worth. At the age of 60 these "liberal" benefits as scaled down 25 per cent, at 65 the reduction is 50 per cent, and so a Policies of this type promise a 65-year-old policyholder \$1.50 to help pay the doctor's bill; \$54 for ten weeks confining illness and \$60 for loss of life. But it is by no many certain that even these puny benefits would ever be paid.

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In 1943, the State of Oklahom tried to bring foreign insurance companies under its jurisdiction by passing a law which provides that they may be sued in Oklahom courts by residents of Oklahom. Such suits, however, remain undefended. A judgment is taken but mains unsatisfied because it is infective against the resident of metallic and the suits.

other state.

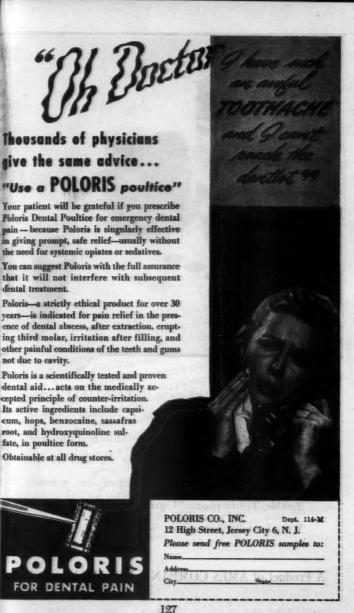
An intelligent approach to be problem is contained in the following statement by J. Roth Crabbe, Superintendent of Insurance for the State of Ohio, which indicates how concerted action by all states would stop the racket:

"This office receives many inquiries concerning unlicensed carriers and we are constantly warning the public of the dangers from buying insurance in other than authorized companies through duly li-

censed agents.

"Ohio is one of the first stars which passed a law to prohibit is domestic companies from engaging in business in territories where they are not licensed. While a number of states now have similar law, other states permit their companies

[Continued on page 130]



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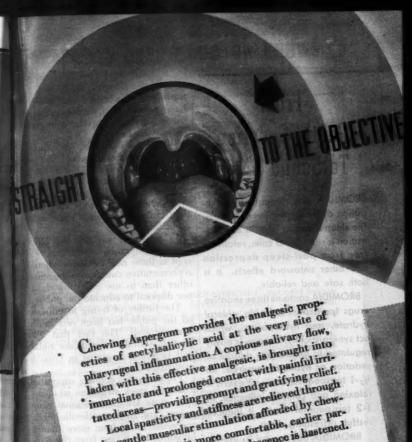
CAT-

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New streamlined plastic model CLINITEST Urine-Sugar Analysis Set. This simple, fast copper reduction test—already streamlined to eliminate heating—now takes on an added convenience for the user. All test essentials have been compactly fitted into a small, durable, Tenite plastic "Cigarette-Package Size" Kit. Write for full information.

A Product of AMES COMPANY, INC., Elkhart, Indiana



the gentle muscular stimulation afforded by chewing. The patient is more comfortable, earlier partakes of a suitable diet; convalescence is hastened.

Dillard's Aspergum

In packages of 16, moisture-proof bottles of 36 and 250 tablets. Ethically promoted—not advertised to the laity. White Laboratories, Inc., Pharmaceutical Manufactures

White

From Gentle Sedation To Sound Sleep

BROMIDIA acts through direct sedation of the higher nerve centers. The sleep resulting from its administration is restful and calm, relatively free from post-sleep depression and other untoward effects. It is both safe and reliable.

BROMIDIA contains three sedative drugs (potassium bromide, chloral hydrate, and hyoscyamus), which act synergistically. Dosage is easily regulated to provide the degree of sedation or hypnosis required. In 1/2-1 teaspoonful doses, it exerts a relaxing and calming influence. In 1-2 teaspoonful doses, it induces restful, refreshing sleep.

BROMIDIA has proved its usefulness whenever safe and effective sedation is desired.

BATTLE & CO.

4026 Olive St.

St. Louis 8, Mo.



MIL SEIROTAROSAI

to do business by mail in Ohi without being licensed.

"Not only does the state receiv no taxes from such business, but, the event of a claim, our citizes have no recourse except to bring suit in a distant state where the conpany is located.

"We have available, on request a limited number of lists of 250 unauthorized carriers known to have transacted business in Ohio by mail. The majority of these concerns engage in health and accordent business, although some write other lines.

"There is no way that this office can prevent such operations, except in those rare instances when a representative comes into the state other than to use every means a our disposal to educate the public."

The futility of trying to educate all the public has been repeatedly demonstrated. The fact that 250 bootleg insurance companies today find profitable business in Ohio is evidence of that.

For years this country supported a host of stock swindlers who, despite state laws, educational campaigns, and even vaudeville jokes succeeded in filching more than a billion dollars a year from the public. A Federal law and formation of the SEC drove the stock racketeers to Canada, and from that sanctuary they are baiting us today with offers of a variety of mining stocks.

A Federal statute, properly implemented, would be equally effective against the insurance gyps. State laws, no matter how admirable they may be or how carefully drawn, cannot protect even the state's own citizens.

-FRANK W. BROCK

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PATIENTS EVERY DOCTOR KNOWS

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OTHERS of youngsters suffering from the contagious diseases of childhood tell a familiar story. "He thinks he wants to eat, doctor, but when the tray appears, he can't."

Yet these small patients must eat. Even a short course of fever takes off pounds and makes little ribs pathetically visible.

Advise Welch's Grape Juice in

such cases. Its 17 per cent hexose (dextrose-levulose) content, balanced by 50 U.S.P. units of Vitamin B₁ per pint, will help to maintain energy until normal appetite returns.* Welch's provides 314 calories per pint-more than any other of the five leading fruit juices. Pasteurized and guaranteed pure. Supplied in quart and pint bottles at groceries and soda fountains.

*Scientific Reprint Available on Request.



Welch's GRAPE JUICE IS Tops in energy value

WELCH GRAPE JUICE COMPANY
WESTFRIA NEW YORK
75th Anniversary Year

EVERY PRODUCT BEARING THE WELCH NAM

The Newsvane

Paul McNutt: "The Procurement and Assignment Service has no interest in perpetuating its controls. It will continue its activities, including cooperation on demobilization plans, only as long as the war lasts"... Bimid-October, 1944 had become second-worst year in history of infantic paralysis. Cases then totaled 16,133. Worst year: 1916, with 27,621 cases ... Myopia puts Jap fighting men at disadvantage with whites, Dr. Lon Felderman told the Bucks County (Pa.) Medical Society. Poor lighting in Japan, coupled with the national habit of wearing glasses as a sign of culture, accounts for Jap nearsightedness, he said. Another factor: the Orientals read up and down, which fails to exercise the peripheral fields of vision.

Surgeon General Thomas Parran to Senator Claude Pepper: "The pesonal relationship, in our large cities, between a poor patient and a doctor isn't very personal or doesn't exist"... When a convict escaped from Wethersfield (Conn.) Prison, Dr. Raymond S. Holtz, of Hartford, hopped into a borrowed airplane, flew over river marshes, saw the fugitive, signal of police. They grabbed him ... The famous Hospital Sweepstakes did Ein's institutions more harm than good, charges Dr. W. R. F. Collis of that country. The Government, he says, passed out huge funds to scrambling volunteer hospitals, made no national plan for better facilities ... Annoyed penhaps by the picture of superman Charles Atlas in countless magazines, Dr. Morris Fishbein remarked testily that "The purpose of the physical fitness campaign is not the development of big muscles."

In an indictment unique in Massachusetts, Thomas W. Cail, M.D. was put on trial for illegally practicing dentistry. He contended that in medicine "the greater includes the lesser"; was speedily acquitted . . . Amateus who try to remove particles from the eye cause 10 per cent of ocular accidents, reports the Greater Chicago Safety Council . . . Dr. Joseph E. Coleman, Rochdale, Mass., put up a sign on his lawn: "Out of gas. Unable to make calls. Consult local ration board." Additional coupons arrived promptly next morning.

The Army is now flying whole blood directly to Paris from such points as Boston, New York, and Washington. Men wounded on the Western Front thus receive transfusions within twenty-four hours of blood's donation . . . Dr. Alan Gregg, Rockefeller Foundation director, raps the policy of putting mental hospitals out in the sticks, wants the Government to establish new ones close to medical schools and teaching hospitals . . . Cost of hospital equipment runs from 10 to 25 [Continued on page 135]

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enswers this question in throat medication

You wouldn't expect your patient to hold a solution in the mouth or gargle continuously for 5 minutes.

Yet the standard test for an antiseptic solution requires only that it be effective in this length of time.

FOR THE INFLAMED THROAT

Cepacol, which contains the powerful non-mercurial germicide Ceepryn (brand of cetylpyridinium chloride), has been shown by standard antiseptic tests to destroy most pathogenic bacteria common to the mouth and throat within 15 seconds after contact.

Other outstanding characteristics of Cepacol are its freedom from toxicity, lack of irritation, its alkalinity, penetration and foaming detergency.

Used as a spray or gargle, Cepacol has a delightful, refreshing flavor. Available at prescription pharmacies in pints and gallons.

MERRELL

WHE S. MERRELL COMPANY . CINCINNATE U. S. A.

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Anacin relieves simple 'headachest'

Anacin soothes pains of minor neuralgia!"

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skilful combination of Anacin's medically proven ingredients!"

NURSE: "And great for sure relief on those certain days!"

You can depend on Anacin's fast, effective relief to soothe your patient's pains of simple headaches, minor neuralgia, regular menstrual pain. Try suggesting Anacin.

Quickest, simple analgesic at hand, Anacin provides medically proven ingredients in

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skilful combination. For more about Anacin, write to Whitehall Pharmacal Company, 22 E. 40th St., New York 16, N.Y.



WW. S. MERRELL COMPARY

per cent of structure cost, C. Rufus Rorem, of the Hospital Service Plan Commission, told Senate committeemen. The investment, he said, is high in custodial institutions, low in diagnostic hospitals.

EDUCATION

Student Supply

Pessimism among educators about the future supply of doctors-engendered by the slash in the Army Specialized Training Program in medical schools-has proved to be "unwarranted" in the opinion of Dr. Willard C. Rappleye. The chairman of the executive council of the Association of American Medical Colleges has supported his earlier contention that there would be an adequate postwar supply of doctors by citing the record autumn enrollment in medical schools and also the outlook for 1945, which he regards as equally bright.

Dr. Rappleye, who is dean of the Columbia University medical school, points to a net national increment of about 2,000 physicians a year and declares that there is "no justification for any substantial increase in the output of medical schools." He warns against lowered scholastic standards and discourages the establishment of new teaching institutions, because "there is no evidence that thoroughly qualified individuals have not normally been able to get into medical schools."

The dean reports that all medical classes this fall had enrollments beyond capacity. He adds that schools were then booked to 75 per cent of their 1945 capacity, with the Army contracting for 28 per cent

of facilities and the Navy for 32 per cent. Dr. Rappleye asserts that enrollment of civilians (4-F's, women, and discharged service men) may well result in an excess, rather than a shortage, of students next year.

"In view of the extra production, during the current period, of about 10,000 doctors more than normal," said Dr. Rappleye, "and the well-founded predictions of Selective Service that under existing programs the ratio of doctors to population in 1949 will be about 1 to 733, there is no cause for anxiety. We are interested, as the country should be, not in training more but in preparing better doctors."

The educator declared that "essential teachers now in the armed forces must be discharged at the earliest possible moment" if medical schools are to operate at full efficiency in the immediate postwar period.

Defective Curricula

All three stages of education-premedical, undergraduate, and postgraduate-leave something to be desired, Dr. Charles F. Branch, dean of the Boston University School of Medicine, declared recently, adding that it is time for American schools to reconstruct their methods. "We can well afford," said Dr. Branch, "to emulate the critical introspection of the British Interdepartmental Committee on Medical Education.

"Premedical requirements have not kept pace with the advances of medical science. In spite of our aptitude tests, the Army and Navy screening program, our careful analysis of the candidate's per-

[Continued on page 138]

Paradring Sulfathiazo

How It Shortens the Course of Infection and Helps Avert Sequelae to Colds

THESE drawings—from photographs presented as a scientific exhibit at the 1944 Meeting of the American Academy of Ophthalmology and Otolaryngology—demonstrate why Paredrine-Sulfathiazole Suspension is so strikingly effective in nasal and sinus infections. The choanae of patient T. D.—with subacute pansinusitis—are illustrated.

The dramatic success of Paredrine-Sulfathiazole Suspension in aborting colds and averting complications is largely due to its prolonged bacteriostatic action. When the Suspension is administered on retiring, for example, sulfathiazole can often be observed on infected mucosa the next morning—conclusive evidence that bacteriostasis has persisted all night long.

The fundamental reason for this prolonged bacteriostatic action is the fact that Paredrine-Sulfathiazole Suspension—not a solution, but a suspension of free sulfathiazole—covers the nasal mucosa with a fine, even frosting of sulfathiazole, which does not quickly wash away. Yet the Suspension does not cake or clump, and does not interfere with normal ciliary action.

SMITH, KLINE & FRENCH LABORATORIES VASOCONSTRICTOR - SULFONAMIDE

uspension



30 MINUTES AFTER INSTILLATION

The Suspension has been swept onto infected areas, where ciliary action is impaired. The sulfathiazole remains on infected areas and keeps producing a bacteriostatic solution.

45 MINUTES AFTER INSTILLATION

Sulfathiazole mixed with pus is passing over the orifice of the Eustachian tube. Should pus enter the middle ear, the sulfathiazole will minimize the likelihood of otitis media.



aptum Torus

150 MINUTES AFTER INSTILLATION

Sulfathiazole is streaming beneath the turbinates where it mixes with pus draining from the sinuses. Thus, the Suspension helps prevent the incidence of nasopharyngitis, pharyngitis, etc.

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A GRADUAL TAPERING OFF IN CORRECTING CONSTIPATION



KONDREMUL

(Chondrus Emulsion)

Kondremul—the Irish Mose-mineral oil emulsion—may be employed successfully in the correction of all types of constipation encountered by the physician.

Kondremul provides a non-irritating, lubricating agent which softens the fecal mass, affording smooth elimination.

For cases which are particularly obstinate, treatment may be started with Kondremul with Cascara* or Kondremul with Phenolphthalein*, tapering off with Kondremul Plain for simple regulation.

Encourages regularity

Three forms:

KONDREMUL Plain

KONDREMUL with non-bitter Extract of Cascara*

KONDREMUL with Phenolphthalein* (2.2 gr. phenolphthalein per tablespoonful)

*Caution: Should not be used when abdominal pain, nauses, vomiting or other symptoms of appendicitis are present.

Canadian Distributors: Chas. E. Frosst & Co. Box 247, Montreal, Quebec

THE E. L. PATCH COMPANY
BOSTON MASS.

sonality, background, and finanresponsibility, we are constant faced with the ineffectuality of a best effort."

Dr. Branch listed as largely subjects as physiology and its in liggent expansion and collaboration with anatomy, chemistry, phamacology, and pathology, as we a the intensely important clinical physiology of medicine and surgery." In addition, he said, "so undergraduate curricula suffer from lack of detailed instruction in neuropsychiatry and psychosomatic medicine; tropical medicine; geriatris; genetics; and nutrition.

"Soon," warned the educator, bemendous pressure will be brough
on every school to accept many of
the returning service men whose inadequate basic training was interrupted by the war. All of us will
have to cooperate and do what we
can for these boys, but it will have
to be with a continued wink at
medical standards already lowered
to the breaking point by forces beyond our control."

Prospects in Proctology

Opportunities still exist for specialization in proctology, but may would-be students are handicapped by lack of "sufficient" places where proper training can be obtained," says Dr. E. H. Terrell, Richmond, Va.

"Proctology is one of the few socialities not overcrowded," he declared in his chairman's address at the 1944 meeting of the AMA Setion on Gastro-Enterology and Proctology. "There are many large and prosperous communities with no physician claiming any specula knowledge of this line of work. A ho

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READY-TO-SERVE BREAKFAST OR LUNCH VALUABLE IN THE CONVALESCENT DIET

These days when hospital and home nursing facilities are heavily taxed, time-savers are worksavers. Suggesting a good nourishing breakfast of Nabisco Shredded Wheat, fruit or berries, sugar and milk—may be of real service to attendant and patient as well.

NABISCO SHREDDED WHEAT is a whole-grain cereal made from 100% whole wheat, rich source of food energy. Contributes Proteins, Carbohydrates, Vitamin B, Iron, Phosphorus. Especially useful in supplementing the invalid's diet when other energy foods are low.

A GOOD BREAKFAST STARTS A GOOD DAY!



BAKED BY NABISCO . NATIONAL BISCUIT COMPANY

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most any one of these would support handsomely an energetic and well-trained man."

Indicating that training is the problem. Dr. Terrell said that at medical school the student "can obtain only a rudimentary knowledge of the rectum and its diseases." while the few post-graduate courses in proctology "can accommodate only a limited number of students."

At present, he added, "the best opportunity for a young man to receive proper training is to become associated, if possible, with an older and well-established proctologist. Unfortunately, there are only ... few such opportunities."

PERSONNEL.

WLB Control

In a new ruling, the Tenth Regional War Labor Board has decreed that Los Angeles employers of nurses, pharmacists, and medical technicians must henceforth obtain WLB approval of wage increases. Heretofore such procedure was required only of those who employed nine or more persons. The new ruling extends WLB control to emplovers of even one person in any

of the categories mentioned, includalso, anesthetists, physical therapists, and laboratory and X ray technicians.

This ruling, as well as similar ones covering several other occu pations, is intended to correct cer tain abuses that have arisen in the labor-tight Los Angeles, Employer of nine or more persons, affected by the Wage and Hour Act, have complained about labor pirating by competitors who, employing eight or fewer, have been under no restraint to hold the wage line.

Clinic Managers Meet

Scheduled to meet this month in Minneapolis is the recently organized National Association of Clinic Managers, whose announced aim is the mutual study of matters pertaining to the business side of groun practice. Charter members are administrators of leading clinics who have been meeting informally for a number of years. Their decision to organize formally came as a result of growing emphasis on medical economics. A. G. Stasel, manager of the Nicollet Clinic, Minneapolis is president of the new organization and Herb Keefe, manager of the St. Paul Clinic, is secretary. Standing committees are being set up to

SAFETY FOR YOUR BABI



KIDDIE-KOOP KIDDIE-BATH KIDDIE-YARD KIDDIE-TRAINE

Babies deserve the protection—mothers appreciate the convenience of these four Trimble products: KIDDIE-KOOP, the safety-acreened crib; TIP-TOP KIDDIE-BATH, to make baby bathing easy; KIDDIE-YARD for protected, off-the-floor play; KIDDIE-TRAINER, for sound toilet training. New booklet "Making the World Safe for Baby "by Beulah France, R.N., describes these nursery necessities against a background of helpful information for mothers. May we send you one or more copies? Write to: Trimble, Inc. 30 Wren St., Rochester 13, N. Y.



RIMBLE NURSERYLAND FURNITURE

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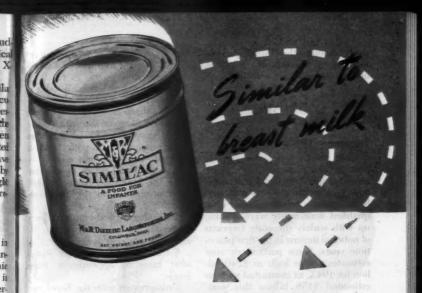
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The name is never abbreviated; and the product is not like any other infant food — notwithstanding a confusing similarity of names.

The fat of Similac has a physical and chemical composition that permits a fat retention comparable to that of breast milk fat (Holt, Tidwell & Kirk, Acta Pediatrica, Vol. XVI, 1933) . . . In Similac the proteins are rendered soluble to a point approximating the soluble proteins in human milk . . . Similac, like breast milk, has a consistently zerio curd tension . . . The salt balance of Similac is strikingly like that of human milk (C. W. Martin, M. D., New York State Journal of Medicine, Sept. 1, 1932). No other substitute resembles breast milk in all of these respects.



A powdered, modified milk product especially prepared for infant feeding, made from tuberculin tested cow's milk (casein modified) from which part of the butter fat is removed and to which has been added lactose, olive oil, cocoanut oil, corn oil and fish liver oil concentrate.

SIMILAC | SIMILAR TO BREAST WILE

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study, among other things, prepayment plans, Government relations, and social and economic trends.

ECONOMICS

Income-194X

How much money the average postwar American will have available to spend-for medical care, among other things-was still anybody's guess a month ago, for even qualified economists were coming up with widely disparate forecasts of national income in the first peacetime years. Some particularly rosy estimates ran as high as \$240 billion for 194X, as contrasted with an estimated \$158 billion this year. More reasonable—but still optimistic-forecasts were those of Beardsley Ruml and the Department of Commerce; each plumped for \$140 Billion-\$1,000 for every man, woman, and child in the country. (National income in 1942 was \$119 billion; in 1929, \$83 billion.)

Meanwhile, the Brookings Institution, finding prospects "considerably less promising," set the probable national income in 194X at approximately \$127 billion—a slash of about \$93 per person from the higher estimates. The institution's findings were incorporated in a study, "Postwar National Income: Its Probable Magnitude," prepared by Joseph Mayer and other Brookings economists, which incidentally forecast a 20 per cent drop in professional income in the immediate postwar years.

Dr. Mayer declared that higher estimates were the result of erroneous reasoning: a failure to take into account abnormal wages, prices, and employment, as well as confusion of thought and unsound statistical procedure.

The Brookings study listed the following 194X probabilities:

¶ No sharp boom or precipitou collapse following the war.

Basic wage and salary rates of an approximate par with 1943; a return to the forty-hour week.

¶ Agricultural prices to approximate the "so-called parity levels"; farm production to decline somewhat.

¶ Earnings of self-employed pr fessional and business men to h about 20 per cent lower.

¶ Undistributed corporate profiafter taxes to approximate 194 levels.

Unimpressed with the Brooking conclusions were Beardsley Ruml and the Commerce Department's undersecretary, Wayne C. Taylor, So was Dr. E. A. Goldenweiser, director of research and statistics Federal Reserve System.

'The Mayer report assumes that the American genius for continually improving production methods has suddenly disappeared," observed Mr. Taylor. Pointing out that there is "substantial agreement" concerning a high level of postwar production employment-calling for business volume of some 40 per cent above that of 1940, the under secretary declared that "Granting it will take time to fully adapt the extraordinary rapid wartime technological developments to peace time use, there is no reason for as suming that efficiency in civilian industry in 1948 will be no better than it was in 1940."

Dr. Goldenweiser said the Federal Reserve System had analyzed

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Major surgery . . . severe infection . . . pregnancy

All the states and diseases which heighten metabolism, limit the diet or inhibit absorption of nutrients are known to be causes of sub-adequate nutrition. In such cases the surgeon or physician is well advised to combat the development of avitaminosis with

WHITE'S NEO MULTI-VI CAPSULES

Each small capsule provides substantial amounts of eight vitamins —presenting all clinically established vitamins in amounts safely above adult basic daily requirements, yet not wastefully in excess of the needs of the average patient for whom such multiple vitamin reinforcement is indicated. Herein lies its unique and impressive economy.

Supplied in bottles of 25, 100, 500, 1000 and 5000 capsules.

Ethically promoted—not advertised to the laity. White Laboratories, Inc., Pharmaceutical Manufacturers, Newark 7, N. J.

White's PRESCHATION vitamins

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ne data on which the Commerce epartment had based its \$140 bilnn estimate and found them "as nod as can be obtained."

PREPAYMENT

Jue Cross Prospects

Blue Cross membership, now 1,000,000 (see cut), will double six years at the present rate of meleration, it was declared recently by Louis H. Pink, president of L. Associated Hospital Service, Law York. He said that seventy—sen approved plans throughout the country are now available to 90 ar cent of the population, although the country are cent are actually enfeld.

La Guardia Plan

The Health Insurance Plan of ceater New York is scheduled to rroll its first subscribers next onth if the hopes of its sponsor, Mayor Fiorello LaGuardia, are fulfilled. The subscribers: 165,000 municipal employes and 50,000 transit workers—plus members of their families.

By last month, the Mayor had acquired \$200,000 in grants (mainly from two foundations) to get the scheme going. Named as temporary chairman of the plan's board of directors was Dr. Willard C. Rappleye, dean of the College of Physicians and Surgeons, Columbia University. Seven other physicians' names appeared on the list of twenty-four directors, as did the names of Henry J. Kaiser and the Mayor himself.

According to the Mayor, obtaining the cooperation of the five county medical societies, which have been at odds with the Founder over the income ceiling for eligibility, is now in the hands of the directors. No compromise between the plan's proposed \$5,000 limit and the societies' suggested \$2,500 or \$3,000



Remember when doctors believed that hot cooked cereals had to be cooked overnight to assure full and complete digestibility? ago.
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TODAY doctors recommend "Enriched 5 Minute" Cream of Wheat—proved by scientific laboratory and feeding tests to cook to complete digestibility (leaving no raw starch) in only five minutes!

Here's why "Enriched 5 Minute" Cream of Wheat is baby's best first solid food

- An exclusive patented process guarantees no raw starch remaining in cereal after five minutes cooking. Longer cooking to assure digestibility is absolutely unnecessary.
- 2 It provides all the advantages of "Regular" Cream of Wheat, 48 years a favorite. Same granulation, same digestibility, same rich, satin-amouth

flavor, same freedom from irritating bran particles.

3 "Enriched 5 Minute" Cream of Wheat supplies quick, abundant food-energy, contains more iron, calcium and phosphorus than the whole wheat berry itself and as much Vitamin B₁. Also recommended for 48 years is "Regular" Cream of Wheat.



"CREAM OF WHERE" AND GHEF TRADEMORKS RGS. U. S. PAT. OFF

figure had been effected a month

The city plan, it was announced, would take over, by merger, Group Health Cooperative, a private prepayment plan with 10,000 subcribers and 3,000 participating physicians.

As the mayor sees it, his plan hould have 1,500,000 subscribers three years hence, and should then be grossing \$75,000,000 a year in premiums. The scheme requires subscribers to pay premiums of 2 per cent of their earnings, with a like amount to come from employers. Panel participation by doctors still hinged last month on the outcome of the controversy between the mayor and the societies.

PUBLIC RELATIONS

Model Office Girl

Picture of a secretary, as painted for the Jackson County (Mo.) Medical Society by Dr. Rush E. Castelaw:

Secretary: Oh, my Gawd; late again, and do I feel tough this morning. I'm as tired as two dogs. (Phone rings and she answers.)

Patient: Good morning, is this Dr. Busyman's office?

S: Just a minute, I'll see. Oh yes,

yes, indeed; of course it is. P: May I ask what time the doctor will be in his office today?

S: I'm sorry, but we see our patients by appointment only.

P: Yes, I know; all I want to know is what time the doctor will be in his office today.

S: You might try St. Joe or St. Luke's Hospital. Sometimes he goes there of a morning.

P: No doubt of it, but what time will he be in his office today?

S: Just a minute. (A two-minute silence.) Now, what was it you wanted please?

P: I asked what time Dr. Busyman would be in his office today.

S: Let me see, is this Wednesday or Thursday? He always goes fishin', I mean he plays golf, or anyway he does something on Thursday: I never could find out just what. You might try his house; sometimes you can find him there.

P: I'll call his residence. Can you give me his number without looking it up in the phone book?

S: Well, let me see . . . I think

it's either . . .

P: Oh. never mind. Goodby.

S: What did you say your name is? (The nerve of some people; he hung up right in my ear. Doctor will be mad about this. Just the same he can't say I didn't try. Ho hum. I sure need a permanent.)

Radio Laurels

At last report, some fifty-five sponsors-drug stores, surgical dealers, etc.-had arranged for local broadcasting of a transcribed radio feature, "Doctors Courageous." Each fifteen-minute weekly program (fifty-two in all) sketches the work of a distinguished physician, the complete series covering men and women from Joseph Lister to Harvey Cushing, Cost of sponsorship is said to be low and public response gratifying.

Doctor Gets E

Dr. A. J. Ginsberg of New York City is described as "the first practicing physician to receive the Army-Navy E award." He was given it for himself and for a binocu-



BULK... WITHOUT BLOAT

A NATURAL STIMULUS TO PERISTALSIS

Low residue diets and the inactivity of convalescence predispose toward constipation.

Bassoran stimulates peristalsis naturally by providing soft, non-irritating bulk. It does not encourage a feeling of distention or "bloating."

BASSORAN

Sterculia Gum and Magnesium Trisilicate

Combines bulk-producing stereulia gum (87%) with antacid, adsorptive magnesium trisilicate (8.7%). BASSORAN WITH CASCARA contains in addition 72 min. F.E. cascara sagrada per ounce ... caution: to be used only as directed. Both types of Bassoran available in 7-oz. and 25-oz. bottles.

Trademark "Bassoran Reg. U. S. Pat. Off.

MERRIELL 116 th April lar-stereoscope company of which he is president. His product is used to detect enemy camouflage.

Diagnosing Doctors

Laymen who analyze the medical profession and come up with profound but contradictory conclusions aren't helping physician achieve helpful rapport with the public, according to the Tarram County (Tex.) Medical Society.

"The boys and girls who write pieces for the paper and help par the rent by making speeches to service clubs announce that doc tors are poor business men with no sense of the value of money, whe work for nothing, need a guardian and die in the poorhouse; also that they are wealthy and crass commercialists who think of patients and diseases only in terms of dollars Doctors operate too often; also they let people die because they fail to operate. They do not explain things to their patients, and scare them to death when they do. They prescribe too much medicine, and leave too much to nature.

"Physicians are cold and aloof; they are also too familiar. If they attend post-graduate courses they neglect their patients; if they do not they become back numbers. If the hospital bill is too high it is the doctor's fault, and if the patient comes to grief at home it is malpractice. Too many visits to the patient constitute a racket, while too few mean neglect.

"It being obvious, then, that the physician is always wrong—an individualist, an inflated egotist, a humble apologist, a sadist, a masochist, a commercialist, a wife-beating backslider, and a financial imbecile—something must be done

MORE than a simple ointment

In a soothing base of petrolatum and oleostearine, UNGUENTINE offers added antiseptic, analgesic, decongestive properties.

UNGUENTINE for BURNS

- 1. It relieves pain
- 2. It fights infection
- 3. It promotes healing

Trial package free to physicians

THE NORWICH PHARMACAL COMPANY, NORWICH, N. Y.



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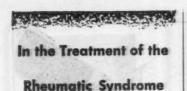
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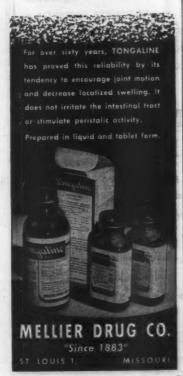
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Tongaline

is Reliable!



about it immediately. The usual recommendation is for immediate assumption of the practice of medicine by the Government, which, be providing sufficient bureaucrats adequately guide, instruct, and supervise physicians, will naturally eliminate these and all similar character defects.

"The profession," the society cocludes, "sorely needs capable an honest evangelists."

Nobel Awards in Medicine

Four doctors, three of then Americans, have recently won Nobel Prizes in medicine. The 194 award, worth \$29,000, goes to Joseph Erlanger, 60, professor of physiology at Washington University, St. Louis, and to Herbert Spencer Glasser, 56, Rockefeller Institute director, for their studies of the differential function of nerve threads. They will divide the money.

The 1943 award, delayed a year, is \$29,500. It goes to Edward Albert Doisy, 51, professor of biochemistry at the St. Louis School of Medicine, and to Henrik Dam, of Copenhagen, Denmark, for discovery of the chemical nature of vitamin K. Dr. Dam is now at the Strong Memorial Hospital, Rochester, N.Y.

Underwriters Chided

The examining physician has recommended the applicant as being a sound physical and mental risk, but the insurance company turns him down. Should the doctor be apprised, in confidence, of the reason for the rejection? Yes, says the Bucks County (Pa.) Medical Society: "The physician would have cause to improve, and the company profit, by prompt and frank corre-

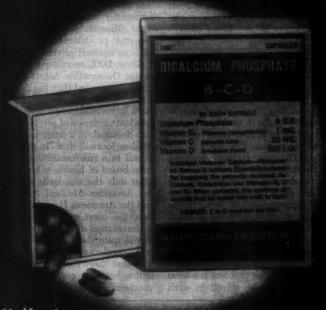
FOR PRENATAL CARE

DURING pregnancy, not only must an adequate intake of calcium and phospharus be assured, but also a liberal supply of vitamin D for peak calcium netabolism vitamin B for sound nerves and the amelioration of hyperemesis gravidarum and vitamin C, to supply the greatly increased requirements of pregnancy and factation.

Walker's Dicalcium Phosphote with Vitamins B-C-D provides al these factors in one "single-prescription" product.

Its capsule form eliminates the chalky taste of wafer products, its tolerance is excellent (the Vitamin to is supplied in the form of irradiated yeast), and the price to the patient is only \$1.75 per box of 100 capsules.

For a trial supply, just write to WALKER VITAMIN PRODUCTS, INC . MT. VERNON N Y.



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DICALCIUM PHOSPHATE VITAMINS B-C-D

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spondence detailing exactly what was wrong with the patient . . . A medical examiner would be on his toes' a bit more if he knew when and how he had failed to label the prospect more carefully."

Relating the instance of a rejected applicant, and the discovery by the examining physician—via. "Sherlock Holmes maneuvers"—that the man was turned down because he was running around with someone else's wife, the society conceded that this was "a possible liability." But, it asked, "is there anyone in the house who can tell us why the doctor could not have been told this directly by the chief medical examiner at the home office?"

FEDERAL MEDICINE

Chaotic Condition

Forecasting that "something is going to happen to medicine within the next three or four years" via national legislation, the Medical Society of Delaware recently deplored the fact that AMA officials will have little to do with the change. "In the last few years they have had an unusual opportunity to bring forth some competent plan of medical care for all classes of people in the country but, as far as we know, they have offered nothing.

"The most they have done is to advise us that the problem is a local one and must be solved in each state by the component county medical societies.

"What a chaotic condition would exist if Congress were to tell the people of the country that it wasn't able to meet problems as they arose, and that it was up to each county government to seek its own salvation!"

Osteopaths Protest

Forbidden by a state supreme court decision to participate in the EMIC program of maternity card for wives of service men. Wisconsin osteopaths have charged publicly that the court has "blackballed" osteopathy. Asserting that thirtyeight other states have placed osteopathic practitioners on the same basis as medical physicians, Edwin I. Elton, D.O., secretary of the Wisconsin Osteopathic Association, recently contended that the court decision "defies the Federal Government in its effort to provide for the freedom of choice of physician." He also declared, in a letter to the Milwaukee Journal, that "In giving approval to a rule established by the state board of health, which recognizes only the standards set up by the American Medical Association and the American Hospital Association, the court opens the door for regimentation of medical care. And this despite the fact that the Federal regulations specifically provide that 'there shall be no discrimination between persons licensed to practice obstetrics,' and a further

GENOSCOPOLAMINE in Paralysis Agitans...

For relief of paralysis agitans GENOSCOPO. LAMBRE is superior to scopolamine, because it affects faster relief plus greater easisty even in apparently desperate cases. Literature on request.

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Vitamins that stay in the bottle do the patient no good

When the physician prescribes ESKAY'S PENTAPLEX, he knows that the bottle won't be set aside after the first few doses.

Eskay's Pentaplex—because it is compounded from five imporant factors* of the Vitamin B Complex in their crystalline forms is outstandingly palatable. Even the most difficult patient does not tire of it.

Entirely free from the unpleasant taste, odor, aftertaste and viscosity of B Complex elixirs derived from yeast or liver, Pentaplex is easily tolerated—by children and the aged, by invalids and convalescents.

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VIM is the Needle for



Intravenous Work

and your favorite lengths and gauges are now available

Ask the surgical dealer's representative for the needle most favored for Intravenous work by thousands of physicians and specialists—the Square-Hub VIM.

Made from genuine Stainless Cutlery Steel, the VIM point is beautifully tapered and hollow-ground; the flat edges of the point are razor-sharp and thus gently slit tissue and vein wall instead of puncturing. Most important, VIM points hold their sharpness despite continued use and sterilization; they are heat-treated and uniformly tempered to exactly the hardness required to assure long-lasting service in a cutting instrument. If it's a VIM, it stays sharp indefinitely.



For intravenous work, VIM Stainless Cutlery Steel needles are now available in the following lengths and gauges, all with Intravenous Points (18°):

25 Gauge, ¾" 21 Gauge, 1"
24 Gauge, ¾" ½" 20 Gauge, 1" 1½"
23 Gauge, ¾" 18 Gauge, 1½"

22 Gauge, 3/4" 1" 11/4" 11/4"

Order these sizes from your surgical instrument dealer. Write us for a complete list of sizes for general Hypo use, for Intramuscular, Intradermal, Subcutaneous and Immunization work. Hollow-Ground Points Keen-Cutting Edges MacGREGOR INSTRUMENT CO., Needham 92, Mass

FIRTH STAINLESS CUTLERY STEEL HYPO NEEDLES

SOLD IN: UNITED STATES—Surgical Instrument Dealers
CANADA—Ingraham E. Bell, Ltd., Toronto, Montreal, Winnipeg, Calgary
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SOUTH AMERICA—General Electric X-Ray Corp., Chicago, Ill.

provision that the 'wife of a service man shall have free choice in the selection of her physician.'*

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The Children's Bureau does not aim to continue its Emergency Maternity and Infant Care program after the war, Dr. Martha M. Eliot, associate chief of the bureau, asserted recently. Nevertheless, said Dr. Eliot, it is the agency's responsibility to recommend such postwar expansion as the existing need demands. She added that the basis of an expanded program should be the present plan of Federal grants-inaid to the states.

MILITARY

Navy Seeking M.D.'s

With Army recruiting of physicians at an end, the Navy Department is continuing its intensive efforts to find 3,000 additional medical officers (it now has some 13,000). The Veterans Administration is also seeking large numbers of doctors.

The War Manpower Commission revealed a month ago that with 47,500 physicians in the Army, the War Department would draw its future supply only from reserves now completing their medical education or interneships.

Dentists Prefer Autonomy

U.S. dentists overwhelmingly favor separate administration for the Dental Corps, now under jurisdiction of the Army and Navy Medical Departments, according to a survey conducted by Oral Hygiene. Of 3,370 dentists replying (840 were in service), 97.48 per cent preferred autonomy of administration. Most of these (92.82 per cent) favored the establishment of a Dental Corps completely independent of the medical departments and responsible only to the General Staff of the Army and the Bureau of Navy Personnel.

Of the dentists favoring independence, 98.02 per cent voted for an active campaign to achieve it, prefrably one requesting Congressional action.

Penicillin Refund

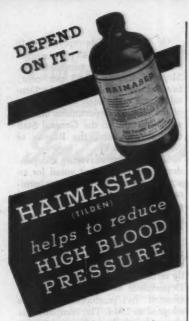
Charles Pfizer & Co., which supplies the Army with about 60 per cent of its penicillin, has voluntarily refunded \$1,100,000 to the War Department as a result of savings effected by production methods adopted in 1944. The company has also reduced its contract price on current Army deliveries, and has upped production to double its original Army-rated capacity.

Hot Potato

The sweat pouring off Major Charles Appleberry was not caused entirely by the white-hot operating light above him. It was the result of nervous tension. His job of the moment was to remove an artillery shell from the chest of a G.I. patient, and the shell was a live unexploded one.

An X-ray had located the shell up against a rib. The fuse was intact. Unless handled with considerable care, an ordnance officer had said, it might readily liquidate the patient—to say nothing of the surgeons and attendants.

Gingerly the major made an in-



In essential hypertension the outstanding ingredient of Haimased readily lowers both the systolic and the diastolic blood pressure, relieves the associated symptoms and helps to forestall serious complications such as congestive heart failure, coronary occlusion and cerebrovascular accidents.

HAIMASED (Tilden) contains Sodium Sulfocyanate 20 grains per fluid ounce.

Send for literature

THE TILDEN COMPANY
Oldest Manufacturing Pharmaceutical House in America
founded 1824
New Lobatturin N. Y. St. Louis, Mo.

cision, located the shell, and grasped it with his forceps. There was a blinding flash. All present prepared to meet their maker—all, that is, except the staff photographer who had just taken a picture of the event.

Both patient and doctor were expected to recover. The shell was safely disposed of. Leyte hummed with the story.

V.D. No Misconduct

Under a new law passed unanimously by both branches of Congress, acquisition by service men of venereal disease is no longer punishable by forfeiture of pay, provided the victim reports for treatment. Reasons for the change: The Army has learned that fear of punishment does not prevent exposure. On the contrary, penalties may result in concealment and hence aid in spreading V.D. in both Army and civilian population.

New Hospital Ships

By year's end the U.S. Army will have twenty-four hospital ships available for evacuating casualties from combat zones, with a total patient capacity of more than 14,000 patients.

They will include six vessels to be added to the fleet, ten which were recently converted from Army transport and cargo service, and eight previously in use. Three are Navy ships, operated for the Army. All the vessels, however, are staffed with Army medical personnel.

Threatens Nurse Draft

A black market for nurses is now operating in New York, with R.N.'s getting as much as \$50 a day for their services, Rep. Frances P. BolNITED DRUG COMPANY and YOUR REXALL DRUGGIST



in their single state, for specific vitamin deficiencies

low may prescribe - with complete confidence - United Drug Company's Isolated Pure Vitamins for those of your patients who require one or more specific vitamins to correct a specific eficiency, rather than a multi-vitamin product. These Isolated Pure Vitamins are available at our Rexall Drug Store in the following convenient strengths and dosages:

HAMINE HYDROCHLORIDE

ORIDE
Available in liquid, tablet, and capsule forms in strengths
(Virunis B1) up to 15 mgs. per capsule (5000 USP Units Vitamin B.) and 30 mgs. (10,000 USP Units Vitamin 8,) per tablet.

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Available up to 5 mgs. per tablet (5000 micrograms). PP FACTOR Tablets up to 100 mgs.

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Tablets up to 100 mgs. equalling 2000 USP Units Vitamin C. Available in concentrated liquid and capsule form (50,000

HOSTEROL (Vitamin D)

Units Vitamin D per capsule) for oral administration. VITAMIN E. Available in capsule containing 50 mgs. alphatocopherol.

MIXED NATURAL TOCOPHEROLS MENADIONE (2-Mothyl-1,

VITAMIN K activity, Available in 1 mg. tablets.

4-Naphthoguin

FANTOFAC (Calcium Pantathenate) Part of Vitamin B Complex available in 10 mg. tablets.

PIRIDOXINE HYDROCHLORIDE (Vitamin B6)

APHACAPS 25,000 UNITS PER CAPSULE (Vitamin A)

for reliability, convenience and economy to yourself and your patients, we suggest that you recommend and use the facilities of your neighborhood Rexall Drug Store, where trained pharmadsts, pharmacists of skill and integrity, stand constantly ready to fill your prescriptions exactly as you write them with fresh stocks of U. D. or other high-quality standard pharmaceuticals.

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For head colds, nasal crusts and dryness of the nose



B OLIODIN 3#

(DeLecton Nessi Oil)
Oliodin produces a mild hyperemia with an exudate of serum, loosening crusts, relieving dryness and acothing mucous membranes.
Breathing improved.
Write for Samples

THE De LEOTON COMPANY
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Reduces weight by stimulating metabolic processes, thereby increasing fat oxidation. Contains no Dinitrophenol. Tablets and Copulse: bottles of 100. Ampuls: boxes of 12 and 100. Send for literature, Dept.

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N E W L Y PUBLISHED

Concise, informative, authentic, this 32-page monograph, "The Therapeutic Use of Garlic Concentrate in Hypertension," deals with medical and economic phases of hypertension, its etiology,

general and specific therapy, etc. It gives a good yardstick for measuring hypotensives, contains much information not available in any other form, and has an exhaustive bibliography on hypertension that makes it a valuable addition to every physician's library. Available to physicians on request.

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Please send monograph on hypertension and sample of ALLIMIN.

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		1000		
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ton (R., Ohio) recently told student cadet nurses at Manhattan's Hunty College.

Scoring the profession's "apath," toward the war, she warned that if the 10,000 R.N.'s needed immediately for overseas duty did not volunteer, Congress would find a vey to force them to serve.

LEGAL MEDICINE

Raid 'Diploma Mill'

Until the district attorney's office stepped in last month, a two-room "College of Psychiatry" on Pirk Avenue, New York, was grinding out "doctors' degrees" for fees rauging from \$450 to \$800, according to charges against George William Manus, 24 years old, who described himself as "vice dean."

The youth, 4-D in the druit (clergyman's classification), specifized in soliciting chiropractors or post-graduate courses in "psychological healing in all its branche." According to the district attorney, the following degrees were offered doctor of psychotherapy, \$450; doctorate of philosophy in psychology, \$500; doctorate of science, \$600 (reduced from \$1,000).

Manus, accused of running a fake college and illegally calling himself a physician, was declared to have told prospective students that his "school" had 4,000 graduates. In suing diplomas, it was alleged, he described his "college" as an extension branch of the "Los Angeles University College of Psychiatry" and the "Golden State University of Los Angeles," both nonexistent. Pelice said Manus's "medical degree [Continued on page 163]

THE ROMANS KNEW THE POTENCY OF

Liquid Bulk



FACED with the problem of cleaning their enormous stockyards, the Romans constructed a magnificent channel which effectively drained the waste-laden stables.

Similarly, in the intestinal tract, there is no more efficient method of flushing away waste than by the use of *liquid bulk*—as formed by Sai Hepatica plus water.

Clinical and laboratory tests prove that:

* in the isolated loop of a dog's ileum, a laxative solution of Sal Hepatica increased the liquid bulk by 34 per cent in one hour.

* in thistle tube experiments, a Sal Hepatica solution increased the liquid bulk by 100 per cent within 6 to 12 hours.

* Sal Hepatica's liquid bulk helps stimulate bowel muscles, maintain a proper water balance. And the salines of Sal Hepatica help relieve gastric acidity, help promote the flow of bile.

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Sal Hepatica Liquid Bulk!

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THE COMMON COLD...it mixes with the crowds, and it meddles to an extent which has meant as many as 23,000,000 persons ill with colds during a single week. A review of the "sick list" in American shops and offices reveals other startling figures on the anti-production menace of the common cold. For instance, a reliable survey show that, in one winter month, thousands of workers were affected, with a resulting los of 1,600,000 man-days of labor. In summary: Three out of four are attacked in winter ... one out of twenty, even in midsummer.

Immunologic responses to the so-called cold virus are relatively transient. Prophylactic indications, therefore, are directed toward active immunization against bacteria associated with the more severe types of common cold.

"VACAGEN" ORAL COLD VACCINE TABLETS are designed to produce active immunity against ten, specific, pathogenic bacteria believed responsible for the more sever manifestations of colds, grippe, and similar acute infections of the upper respirator tract. Supplied in vials of 20, and in bottles of 100, 500 and 1000.

Sharp & Dohme, Philadelphia 1, Pa.

1. Ending February 24, 1942. 2. November 24-December 20, 1941. American Institute of Public Opinion





S Vitamin B mixtures.

Until all the elements of the B-complex are known chemical compounds, only a product derived from a natural source can supply the complete action of B-complex.

That is why more and more physicians are prescribing HALABEX — YEAST VITAMINE TABLETS (Harris). A natural source of amino acids, HALABEX — YEAST VITAMINE TABLETS (Harris) provides ALL the components of B-complex — known and unknown — that are natural to BREWERS' YEAST.

HARRIS VITAMIN PREPARATIONS NOW INCLUDE:

HALABEK (Isomoty colled Yeast Vitamine Tablets)
HALAPAN - HALADEE - HICOTINIC ACID
VITAMIN C - VITAMIN B_a - VITAMIN B_b
BREWERS' TRAST POWDER (Hemis)



MARRIS VITAMINS ARE NEVER PROMOTED TO THE PUBLIC.

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the experience 80% of women encounter

—the experience 80% of women encounter in varied degree at the 45 to 50 epoch.

That some women meet the menopause as a blessing—pass spontaneously from years of child bearing and of worrying to serene, if plumper, matrons—suggests that more can be so transformed, by the physician's good management.

When vasomotor and psychoneurotic symptoms predominate

ESTROGENIC SUBSTANCE-Breon

is the "doctor's aid." This ovarian follicular hormone preparation, standardized in total estrogenic potency, is assayed by the vaginal smear method; is of proved uniform purity as determined by melting points, optical rotation, and bioassay.

Each 1,000 L.U. of Estrogenic Substance-Breon produces the equivalent in estrogenic effect of 0.1 mg. estrone.



Breon also makes Diethylstilbestrol—the synthetic estrogen effective by mouth.

George A. Breon & Company

NEW YORK

ATLANTA

KANSAS CITY, MO.

LOS ANGELES

SPATTIA

162

came from , another imaginary school: the "White Cross Medical College of the University of Physicians and Surgeons of Southern California."

Courses of study offered by Manus, police said, included "hypotic, painless, and drugless child-birth; instantaneous hypnotism; relex therapy (a method of growing air on bald heads); suggestion and utosuggestion; psychological somotherapy; suggestive therapeutics; olor therapy; vibro therapy; chemical psychology; chemical psychology; chemical psychology; advanced esoterics; and metaphysics."

The district attorney's investigators disclosed that prospective students seeking information on still another course—prenatal suggestion—were told that "When a couple decides to have children, they are both to go away to a mountain resort where they can romp in the grass and eat green vegetables. Later on they will have a healthy

baby."

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Wins Court Test

A demobilized physician who wishes to regain his pre-war industrial position is an employe in the eyes of the law, and his former employer must rehire him. Thus held the U.S. Court of Appeals, third district, in its first case involving the Selective Service Act amendment which requires employers to rehire returning veterans. The appeals court decision reversed that of a lower court, and directed the Ceneral Cable Corp., Perth Amboy, N.J., to reinstate Dr. Albert E. Kay as medical director.

Upon his discharge from the Army for physical disability, Dr. Kay had applied for his old position,

but the company had refused to rehire him on the ground that he was not an employe but an independent contractor. The company also contended that an employe's health association which had formerly retained Dr. Kay had refused to take him back, and had engaged another physician. Therefore, maintained the company, it would be more beneficial to employes to retain the replacement physician as company doctor. The court declared, however, that validation of any such claim "would defeat the main purpose of the act and limit its operation to merely capricious or arbitrary refusals."

Shortwave Fight

Need the field of communications and radio interfere with the promotion of the nation's health? This was the basic question before the Federal Communications Commission in Washington, hearing testimony on shortwave band frequency allotments.

Dr. Warren P. Morrill, representing the American Hospital Association, pointed out that only three bands in the spectrum are of importance to hospitals and physicians and that the breadth of these bands or tolerance allowed, should be maintained. "If the tolerance allocated are too narrow," he declared, "all existing diathermy machines will have to be discarded."

The same bands now used by hospitals are of importance to manufacturing industries, which have developed electronic methods of heat-treating metals and of impregnating wood with plastics. Industry is expected to need even wider tolerances than do hospitals, but the two have been operating suc-

BITTAS



cessfully on the same bands with out interference.

The FCC, holding these hearing to determine the allotment of zone and their tolerances in the electron spectrum or shortwave frequencie contends that the electric appartus used by hospitals and industrinterfere with radio transmission

and reception.

"Hospitals have no desire to trapass on areas of the electronic spectrum needed for other purposes testified Dr. Morrill. "In the preent instance, they are able to operate within the same bands and with the same tolerances needed by in dustry, and without mutual interference. The choice thus becomes on between the health and welfare of the people of all the Americas and the needs of productive industry on the one side, and the needs for communication and recreation of the other."

ETHICS

Kickback Prevention

Last month some 23,000 physi cians licensed to treat workmen' compensation cases in New York City came under the jurisdiction of a state-authorized medical prac tice committee consisting of three doctors, The board's establishmen followed the Moreland Act investi gation which charged that more than 3,000 New York physicians had been involved in fee-splitting and kickbacks. The Richmond County Medical Society is now the only one in New York City which continues to supervise the compensation doctors.

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regulate, and discipline physician engaged in compensation work. will also fix fees in disputes and settle complaints generally. Its fire job, said Edward I. Corsi, state i dustrial commissioner who pointed the members, will be take action on charges against 1.00 doctors and on 100 cases of di puted fees.

PUBLIC HEALTH

APHA Program

Admitting that it will take time (but that "this goal should be at tained within ten years"), the gov erning council of the American Pub lic Health Association last month of fered its own "national program for medical care." The council declared its plan "should make available to the entire population all es sential preventive, diagnostic, and curative services," and should be "financed through social insurance supplemented by general taxation or by general taxation alone."

Almost immediately the report was interpreted by the JAMA as "favoring, in effect, a Federal plan of compulsory health insurance." The Journal saw such action as "a shrewd. ly manipulated performance by fulltime public officials, economists and bureaucrats," and representing only "the action of the subcommit tee which prepared it, the commit tee on administrative practice which approved it, and the forty-nine members of the governing council who voted in its favor" (fourteen voted against it).

The APHA declaration urged that the problem of adequate medical care be attacked simultaneously on

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four fronts: distribution of costs; construction of facilities; training of personnel; and expansion of knowl-

edge.

"Insofar as may be consistent with the requirements of a national plan," it added, "states and communities should have wide latitude in adapting their services and methods of administration to local needs."

In connection with costs, the APHA council felt that "financing through social insurance alone would result in exclusion of certain segments of the population."

Other key recommendations:

1. Payments to physicians. "Private practitioners in each local administrative area should be paid according to the method they prefer, i.e., fee for service, capitation, salary, or any combination of these. None of the methods is perfect; but attention is called to the fact that fee for service alone is not well adapted to a system of wide coverage."

2. Physical facilities. "A program should be developed for the construction of needed hospitals, health centers, and related facilities, including modernization and expansion of existing structures. This program should be based on Federal aid to the states The desirability of

combining hospital facilities w the housing of physicians' offic clinics, and health departme should be stressed."

3. Health agencies. "The Feral and state governments sho deprovide increased grants for the attension of adequate public heath organization in all areas in a states."

4. Personnel distribution. "Infessional and financial stimuli should
be devised to encourage physicias,
dentists, nurses, and others to practice in rural areas. Plans to encourage the rational distribution of presonnel, especially physicians, should
be developed as quickly as possion view of the coming demobilisation of the armed forces."

5. Administrative personnel. "Eccation and training should be eccouraged for those who may series as administrators of the medical care program. State health departments should train personnel in such technics as administration of health and medical services and of hospitals. Such a training program may contribute more than any other single activity to the future role of the official public health agency."

The report contended that "the public health agencies—Federal, state, and local—should carry major

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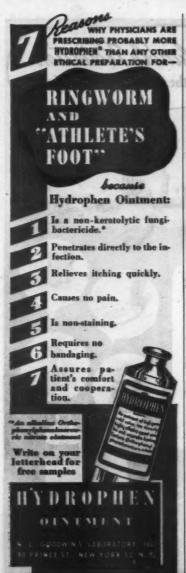
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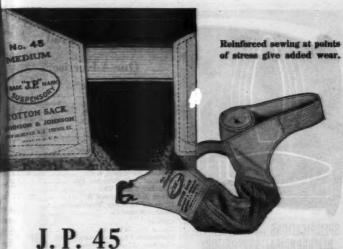
responsibilities in administering the health services of the future. It warned, however, that the agencies, as now constituted, "not be ready" in all cases to assume the task, and it implied that the task, and it implied that the may lose out in the race for common of a national health program units they prove their worth.

"Public health officials should be planning to discharge these later responsibilities, and should be training themselves and their staffs." In preparation should be undertaken now because, when the public comes to consider where administrative responsibilities shall be lodged, it will be influenced in lage measure by the readiness for such duties displayed by public health officers and by the initiative tey have taken in fitting themselves in the task."

To the AMA all this looked a threat and challenge, and it sharp criticized the APHA governing council's rejection of a proposal for consultation on the program with medical and dental leaders. This piection, said the JAMA, "indicates the attitude that may be expected of them if they should have contol of the Washington bureaucracy hat would dominate American medicans should their ideas become effective.

But the APHA was ready to go ahead. The report adopted by its governing council concluded thus

"The American Public Health As sociation through its national organization and its constituent societies stands ready to collaborate with the various professional bodies and civic organizations who may be concerned with either the provision or receipt of medical service with a view to implementing the forgoing general principles."



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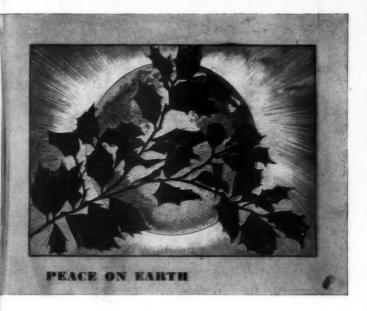
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